Board of Trade Journal

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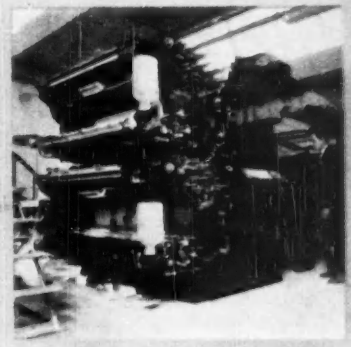

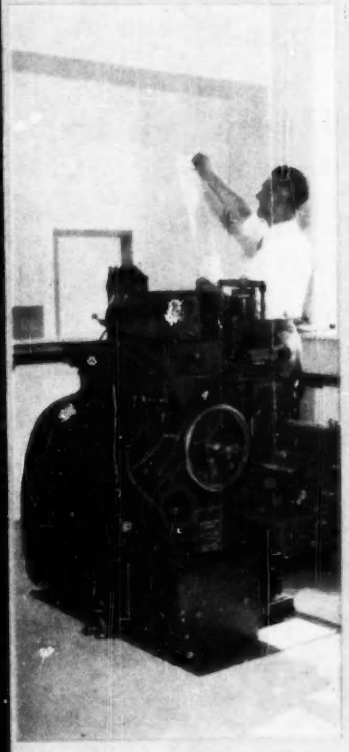

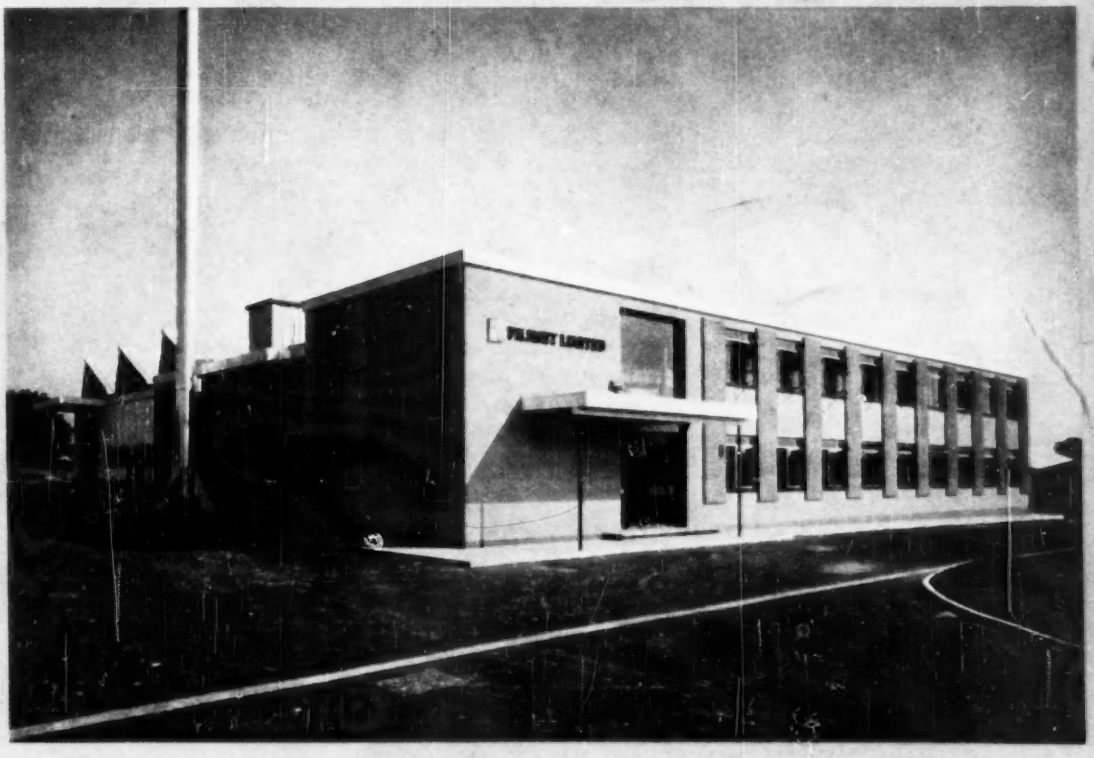

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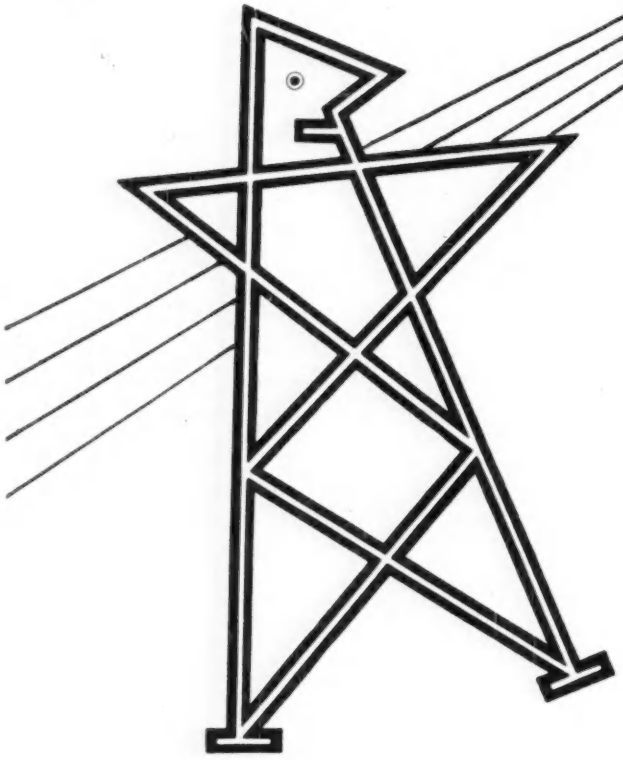

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Board of Trade Journal

VOLUME 186, NO. 3485, PAGES 1-36

3 JANUARY 1964

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Front cover photograph

The photographs on the front cover show the printing works and equipment at Filmset Limited in Crawley, Sussex. This factory, the first plant of its kind to be built in Europe, is designed for the production of books by photo-composition (which dispenses completely with metal in printing) and lithography. All the equipment in the factory is British-built and already a considerable amount of book production is in hand for Educational Publishers for export to the Commonwealth. Filmset is a subsidiary of Bookprint Limited, the printing company formed by Thomas Tilling Limited.

(1) The keyboard used for setting; (2) An example of complex mathematical setting which can be carried out by photocomposition; (3) Making a plate for the lithographic presses; (4) Two-colour Monarch press built by R. W. Crabtree of Leeds; (5) A 'Monophoto' Filmsetter designed and built by the Monotype Corporation of Salfords, Surrey; (6) A general view of the new factory.

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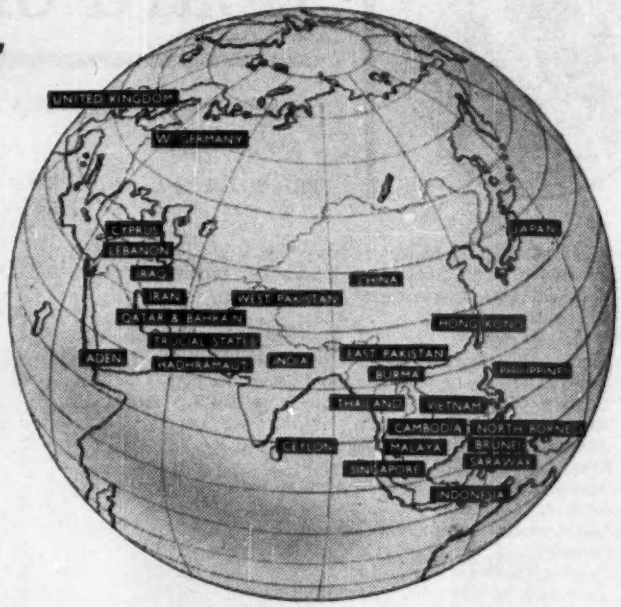

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New Year Message to exporters from The Right Honourable Edward Heath, M.P., Secretary of State for Industry, Trade and Regional Development

Readers of the 'Journal' will be well aware of the three main fields of activity on which my Department is concentrating its efforts – the expansion of international trade, regional development and the modernization of British industry. Over the past two months, I have had many opportunities to discuss the tasks with businessmen in all parts of the country.

Steady growth in our export trade is vital to success in each of these fields, and indeed, to the whole of our economic policy for promoting growth and increased well-being. To reduce the barriers to international trade, as we are doing under the EFTA and as we hope to do in the Kennedy Round, will avail us little if British exporters do not vigorously seize the improved opportunities.

Jobs and wealth will come more quickly to our less prosperous regions if the new industries which are setting up there find markets abroad as well as at home. Throughout our industries, a faster rate of modernization can only be sustained over a period of years if we are paying our way in the world. Success in exports is also the touch-stone of whether we are modernizing enough or in the right way. Exports are thus the pre-condition of our prosperity and our economic hopes for the future.

1963 was a notable year. For the first time, our exports will have exceeded £4,000 million in a year. The final figures will probably show an increase of 6-7 per cent above 1962. If anyone doubts the importance of exports to our economy, let him reflect that we sell abroad over a quarter of all the manufactured goods we make. If anyone doubts the competitiveness of our industry as a whole, let him reflect that we export well over double the amount of manufactures that we import.

In 1963 British exporters increased their sales in most of the major markets. Those to the sterling area represented a continuation of the recovery which began in 1962 and which is taking us back to the previous peak levels. Those to Western Europe reflect the dramatic rise which has been in progress since 1959: the increase of about two-thirds over this period is a fine achievement indeed. Our exports to the United States also rose encouragingly last year, and those to Canada showed some recovery from earlier set-backs.

This progress was widely spread over the classes of goods we export. Sales of chemicals, machinery and textiles abroad increased; motor cars broke new export records; coal exports rose sharply and there were other useful gains in non-manufactures. This is to name but a few. Congratulations to all exporters who have helped to achieve these excellent results, and also to those who have provided the materials, components and services necessary to back them up.

Imports have been rising too. This is natural. We need more industrial materials to sustain the growing level of economic activity; and interchanges of capital equipment and consumer goods are part of the pattern of trade between industrialized countries. The important thing is for our exports to rise so as to help pay for this process.

The prospects for world trade this year are good. Let us compound success. The markets are there if we can sustain our drive and keep our costs competitive. If we can do as well in exports in 1964 as in the past year, we need have little fear for the great programmes of economic and social improvement we are pursuing.

EFTA progress in 1963

MR. EDWARD HEATH, Secretary of State for Industry, Trade and Regional Development, issued on December 31 the following New Year's message on the occasion of the further reduction of EFTA tariffs:

'Tonight the United Kingdom and the other full members of the European Free Trade Association are to reduce their import duties on one another's industrial goods from 50 to 40 per cent of their January 1960 levels. This is another important step towards complete free trade in industrial goods which the European Free Trade Association countries will enjoy by the end of 1966. Trade between us has already increased substantially, and I look forward to an even greater expansion as a result of our successful efforts to eliminate trade barriers.'

THE PROGRESS of the European Free Trade Association in 1963 was reviewed by the EFTA Secretariat in a press communique announcing the further reduction of EFTA tariffs on December 31. This reduction, which brings EFTA industrial tariffs down to 40 per cent of their base levels two years earlier than the original timetable laid down in the 1960 Stockholm Convention, 'closed an active and successful year of co-operation between the eight countries .... Although 1963 began with a setback of EFTA hopes for a wider European economic integration in the shape of an interruption of the negotiations between members of EFTA and the EEC, there has been no interruption of EFTA's own progress towards free trade within the area. Moreover, the deep and rapid acts in industrial tariffs have been accomplished without creating any new obstacles to the trade between EFTA countries and the rest of the world.'

'A number of decisions were taken in 1963 which increase the benefits of the free trade area by allowing a larger volume of trade to benefit from reduced tariffs. ....

'Now that the timetable for the final elimination of tariffs and quotas has been set for the end of 1966, EFTA countries have sought to further their common objectives by strengthening the co-operation between them over as broad a range as possible. During 1963 they examined together all the fields of action covered by the Convention. Action in some of these fields is particularly significant since it shows that members of EFTA are looking ahead to discover and meet the difficulties which the operation of the free trade area may bring up in the future.' Apart from a study already in hand on the question of the future of duty drawback when import duties among EFTA members have been abolished, 'preparations are also going ahead to review the provisions of the Stockholm Convention on (a) restrictive business practices and (b) the establishment of enterprises, to see whether they need to be changed to meet EFTA's objectives.'

The establishment in 1963 of an Economic Development Committee was an important new field of co-operation. 'The object of the Committee is to examine questions of economic development in member countries so as to promote sustained and balanced economic expansion and reduce the disparities which exist between different regions within the Association. .... Working parties are to meet early in 1964 to evaluate the prospects in Portugal for an expansion of the machine-tool industry and for the establishment of wood-using industries. A programme has also been embarked upon as background for possible action in dealing with (a) regional development problems, (b) pooling experience in EFTA countries on techniques of financing industry, (c) transport planning and (d) the marketing of new export products.'

EFTA ministers met three times in 1963. At Geneva in February ministers, while reaffirming their aim to continue to work toward the creation of a large, unified European market, prepared a programme of action for EFTA taking account of the interruption of the Brussels negotiations. At Lisbon in May they agreed on details for accelerating the Association's programme, and at Stockholm in September they considered action for the future.

'1963 has been an equally eventful year for the Finland-EFTA Association. Decisions were taken which apply between the EFTA countries and Finland all the arrangements which EFTA countries have made among themselves.'

EFTA origin rules

A NUMBER of origin rules relating to certain chemicals and plastic materials, engineering goods of Chapters 84 to 90 in the United Kingdom Tariff, leather, certain textile goods and certain iron and steel products were agreed on a temporary basis during the negotiations leading to the establishment of the European Free Trade Association. Following a review of these temporary rules, the EFTA Council has now decided that they should all be made permanent *except* that the rule for belts and belting should be amended (see below), and the qualifying processes for yarns which allow the use of non-Area synthetic fibres, should remain in force until December 31, 1965, and continue after that date in the absence of a contrary decision by the EFTA Council.

The EFTA (Origin of Goods) (Amendment No. 5) Regulations, 1963, published on December 23 (S.I. 1963 No. 2053) amend the qualifying process (in the Second Schedule to the EFTA (Origin of Goods) Regulations, 1960 (S.I. 1960 No. 780)) for transmission, conveyor or elevator belts or belting, of vulcanized rubber, containing textiles, classified in tariff heading 40.10.

The effect of the amendment is that, as from January 1, 1964, these belts and belting will no longer be eligible for EFTA rates of duty if they contain fabric (other than fabric of continuous or discontinuous man-made fibres) which has been woven outside the EFTA area.

Copies of the order (S.I. 1963 No. 2053), can be obtained from H.M. Stationery Office, price 3d. by post 5½d.

'The remarkable success story of South Wales'

—Mr. Heath

THE ASSURANCE that there was no question of Wales being at the end of any development queue, and that the Principality would continue to receive attention as it had done in the past, was given by Mr. Edward Heath, Secretary of State for Industry, Trade and Regional Development when he visited South Wales on December 20.

At a press conference towards the end of his tour Mr. Heath referred to 'the remarkable success story of South Wales'. The Minister continued: 'Very considerable resources of industrial strength, some of it the most modern of its kind, have been concentrated in South Wales. At the same time you have had considerable experience of government departments working closely together, as well as working closely and informally with employers, trade unions, and other organizations'. The Secretary of State thought that much might be learnt from what had been achieved in Wales.

Mr. Heath went on to stress the importance of projecting the right image of Wales, both to the rest of Britain and to other countries. It was also important for evidence of past industrial activities, such as slag heaps, to be cleared up and for as much as possible to be done in the cultural sphere so that scientists and technicians would be attracted to the Principality.

Earlier in the day Mr. Heath had told the Council for Wales and Monmouthshire that he was delighted that the Council was devoting so much attention to cultural activities. He thought that industrialists regarded a full and culturally-advanced community life, into which incoming families could easily be absorbed, as one of the important factors in the attraction of new industries.

The Secretary of State began his tour with a call at the Board of Trade Office for Wales, in Cardiff, where he met senior officers. Accompanied by Mr. R. W. Daniel, Board of Trade Controller for Wales, he then toured the Rhondda Valley, one of the Principality's five development districts. At T. C. Jones and Co. Ltd., constructional steelwork manufacturers, Treorchy, he met the mayor of the Rhondda, Councillor John Gwyn and council officials.

On his return to Cardiff the Secretary of State met heads of government departments and addressed the Council for Wales and Monmouthshire. He lunched with Sir Miles Thomas, the chairman, and the directors of the Development Corporation for Wales, after which he met trade union representatives, followed by a discussion with chairmen and clerks of local authorities from thoughout Wales. On the previous evening Mr. Heath had dined as the guest of the Industrial Association of Wales and Monmouthshire.

Correction – In the article entitled 'The need for the forward look in industry' in the *Board of Trade Journal* of December 20, page 1354, paragraph 5, the phrase '.... which was about average,' should have read 'which was above average'. This was due to a printer's error.

BOARD OF TRADE JOURNAL

PRICE INCREASE

As was announced on November 8, the price of the 'Board of Trade Journal' has been increased from 1s. 3d. to 1s. 6d. (annual subscription, including inland or surface but not air postage from £3 18s. to £4 12s. 6d.) from January 1, 1964.

Mr. Edward Heath to visit the South-west Region

CONTINUING HIS SERIES of visits to the Regions, Mr. Edward Heath, Secretary of State for Industry, Trade and Regional Development, is expected to visit the South-west from January 2 to 4.

On January 2, the Secretary of State was expected to begin the day with a visit to Silley, Cox and Co. Ltd., at Falmouth, and then to meet the Cornwall County Council and Development District representatives at Truro. At 12.30 p.m. he was to meet Trades Union representatives, and go on to lunch with the chairman of the Cornwall County Council.

In the afternoon he was to visit Holman Bros. Ltd., at Camborne, and then to leave for Plymouth for a meeting with the Joint Committee for the Economy of the South-west, followed by dinner with the Lord Mayor of Plymouth.

The Secretary of State will spend Friday in Bristol, beginning his day with a call on the Lord Mayor, and then meeting the representatives of Gloucestershire and Wiltshire County Councils and the Bristol, Bath and Gloucester County Boroughs. After lunch with the Lord Mayor of Bristol, the Secretary of State meets the staff of the Regional Office of the Board of Trade. After this comes a meeting with the Regional heads of other Government Departments in the area, followed by a meeting with Trades Union representatives.

Mr. Heath goes to Exeter on Friday evening, where on Saturday he sees Trades Union representatives, followed by a meeting with representatives of Local Authorities and other local interests, with whom he will have lunch. Mr. Heath will leave Exeter for London immediately after lunch.

Mr. Edward Heath sees deputation from Bishop Auckland and Shildon

A DEPUTATION from Bishop Auckland and Shildon, led by Mr. Harold J. Boyden, M.P., and the Clerks to the Urban District Councils, called on Mr. Edward Heath, Secretary of State for Industry, Trade and Regional Development, at the Board of Trade on December 30, to present their case for the inclusion of the two districts within the North-east growth zone.

The Secretary of State noted the arguments put forward by the deputation, and agreed to visit the area when he goes to the North-east Region next week.

N.I. shoe factory to double in size

IT HAS BEEN announced by the Northern Ireland Ministry of Commerce that the shoe uppers factory at Ballymena, Co. Antrim, of the Bristol firm G. B. Britton and Sons Ltd., is to be more than doubled in size. Opened four years ago with an area of 5,000 sq. ft., the factory doubled in 1961, doubled again in 1962, and will now add 28 000 sq. ft., bringing it to a total size of 50,000 sq. ft.

In the same period the Ulster upper-makers have increased production from 5,000 to 40,000 pairs a week. The new extension will give employment to 580. Commenting on the Ulster workers' achievements, Mr. J. H. Britton, chairman of the company, said: 'Their spirit is excellent and their pride in their work exemplary'. To maintain the rate of expansion G. B. Britton are erecting a temporary, prefabricated wing at Ballymena for use until the main factory extension is completed.

The Export Service Bulletin

THE *Export Service Bulletin* will now be published daily from Monday to Friday instead of three times weekly as hitherto. The daily edition will include some of the factual leads to overseas business which have previously appeared as part of the economic reports in the Weekly Supplement. A new series of streamlined market commodity reports will also be published from time to time in the daily edition.

As a result of these new arrangements it will no longer be necessary to publish a Weekly Supplement. A new quarterly world economic review containing a summary from our Trade Commissioner and Foreign Service commercial posts overseas about the general economic and commercial climate in their countries, each report expressed in about 200/250 words, will be issued to subscribers additionally.

Traders who do not already subscribe to the *Export Service Bulletin* will wish to consider doing so in view of the improvements which are being made in the service. Particulars and subscription forms from Export Services Branch, Hillgate House, 35 Old Bailey, London, E.C.4. (Tel. City 5757, Ext. 433).

Site clearance and estate development to help employment in Development Districts

AS AN effective contribution towards solving the short-term difficulties of unemployment in the Development Districts during this winter, the Board of Trade have approved a new programme of expenditure on site clearance and estate development projects on their industrial estates.

The winter works programme introduced last year was restricted to estates in North-east England and Central Scotland only and the financial approvals given amounted to £366,000 and £355,000 respectively. The work carried out included clearing sites for factories and removing unsightly features from industrial estates. So much was done then that less remains to be done now.

However, the new programme is substantial and includes work in development districts in Cumberland and South Wales as well as North-east England and Central Scotland. The work will be carried out by the three Industrial Estates Management Corporations and will include demolitions, levelling and grading, drainage, road-making and construction of car parks. The estimated cost is as follows:

	£
North-east England	98,000
Cumberland	33,000
Central Scotland	85,000
South Wales	20,000
Total	£236,000

This expenditure will have the double merit of providing employment during the winter and of increasing the attractiveness to industry of Board of Trade industrial estates in the Development Districts.

Notes:

The works in the current programme are for completion by March 31, 1964. Other works are being undertaken on the industrial estates which will not be completed by that date, e.g. it is estimated that some £40,000 will be spent in further road construction at Aycliffe. In North-east England there are thirty-one projects to be carried out on the Aycliffe, Bede (Jarrow), Team Valley, North Tees and other industrial estates. About £20.000 is to be spent at Aycliffe and about £45,000 at Team Valley. There are four projects in Cumberland at Cleator Ironworks and Cleator Mills, and on the Salterbeck Estate. In Central Scotland there are fifteen projects to be carried out on the Carfin, Hillington, Queenslie, Thornliebank and other industrial estates. There are three projects in South Wales at Dafen (Llanelly), Cymgorse, and Ferndale (Rhondda Fach).

Australia's special commercial adviser

AFTER three years in London as special commercial adviser to the Australian High Commissioner, Mr. G. Paul Phillips is to leave Britain to take up the appointment of First Assistant Secretary in charge of the Department of Trade's central policy section at Canberra. This is a new post, of which Mr. Phillips will be the first occupant.

Mr. Phillips, who is 44, has served as chairman of the GATT committee which deals with the problems of underdeveloped countries and was recently appointed first vice-chairman of the United Nations' Lead and Zinc Study Group. He led the Australian delegations at meetings of the International Wheat Council in London, at the International Cocoa Negotiating Conference and at the Lead and Zinc Study Group and the International Tungsten Conference at Geneva. He has been the Australian representative on the GATT Council during his term in London.

Appointments of Assistant Official Receivers

Mr. Royston Bernard Howard has been appointed an Assistant Official Receiver to act as assistant to any Official Receiver appointed for the purposes of the Companies Act, 1948, and attached to the High Court. This appointment took effect on January 2.

Mr. John Austin Sell has been appointed an Assistant Official Receiver in Bankruptcy attached to the High Court in succession to Mr. Howard. This appointment and revocation took effect on January 1.

Mr. Kenneth Littleton has been appointed an Assistant Official Receiver for the Bankruptcy District of the County Courts of Barrow-in-Furness and Ulverston, Blackburn, Blackpool, Bolton, Burnley, Kendal, Preston, Rochdale and Whitehaven and Millom in succession to Mr. Sell. The appointment of Mr. Littleton as an Assistant Official Receiver for the Bankruptcy District of the County Courts of Liverpool, Bangor, Birkenhead, Chester, Portmadoc and Blaenau Festiniog, Warrington, Wigan and Wrexham has been revoked. This appointment and revocation took effect on December 30, 1963.

Mr. Elmslie Arthur Perkins has been appointed an Assistant Official Receiver for the Bankruptcy District of the County Courts of Sheffield, Barnsley and Chesterfield and also for the Bankruptcy District of the County Courts of Kingston upon Hull and Great Grimsby. This appointment took effect on December 30.

ECGD resignation

THE EXPORT CREDITS Guarantee Department announces that because of increased pressure of other important commitments Mr. J. M. Laing has tendered his resignation from membership of its Advisory Council.

It is hoped to announce a new appointment shortly.

New chairman of Remploy appointed

SIR ALEC ZEALLEY has relinquished the chairmanship of Remploy Ltd., which he had held since 1956. He has agreed to remain as vice-chairman for about a year.

Mr. Joseph Godber, the Minister of Labour, has appointed the present vice-chairman, Mr. E. A. Bingen, as chairman. Mr. Bingen, who joined the Remploy Board in January 1962, was a deputy chairman of Imperial Chemical Industries Ltd. until his retirement earlier this year.

Note—Remploy is a Government sponsored company employing some 6,500 severely disabled people in 90 factories throughout the country. The company had a turnover of more than £6,000,000 in its last financial year.

Consumers Council's views on resale price maintenance

THE CONSUMER COUNCIL has been studying resale price maintenance and has issued a statement that it is generally of the view that in the interests of the consumer resale price maintenance should be made illegal in this country

The Council considers, however, that such a measure should be accompanied by certain safeguards and it will be studying further the case for such safeguards and their nature.

It has been suggested that there should be a tribunal to which manufacturers cound apply for permission in the public interest to make and enforce resale price conditions. It has also been suggested that retailers should be enabled to compete for their supplies on equal terms, subject only to difference in the actual costs of supplying them.

Notes:

The Council's recommendation goes beyond the repeal of Section 25 of the Restrictive Trade Practices Act, 1956. That section gave the individual manufacturer the right to impose a retail price, even though he was not in a direct contractual relationship with the retailer. The Council thinks that repeal of this provision would be insufficient to stop the practice and that it should be made illegal.

The Council recognizes that the abolition of resale price maintenance would affect the conditions under which stamp trading is operated. On the one hand it would mean that manufacturers would not be able to prevent retailers giving stamps against sales of their particular products by claiming that this was an infringement of the conditions on which they were supplied. On the other hand, it would enable dealers in those goods which are now price maintained to choose between reducing the price and offering trading stamps. The Council has not, however, taken its decision about resale price maintenance primarily because of the stamp trading issues. It considers that apart altogether from these the abolition of the practice would be in the interest of consumers.

In the United States the Robinson-Patman Act was passed to ensure equal terms of competition between retailers, in the absence of resale price maintenance. Under this Act manufacturers are required to sell to dealers at the same price and under similar conditions of advertising support, etc., except to the extent that price differentials could be justified by genuine cost savings associated with larger quantities. Thus the larger retail suppliers are not able to obtain better terms than the smaller ones simply because of the pressure which they can bring to bear upon manufacturers.

If a tribunal were to be established to deal with exemptions from a ban on resale price maintenance, this might be done by extending the functions of the Restrictive Practices Court, by using the Monopolies Commission, or by setting up a special body. The Restrictive Practices Court has already endorsed the collective agreement in the book trade whereby each of the participants in the agreement will practise resale price maintenance. This does not cover collective enforcement since this is illegal under section 24 of the Restrictive Trade Practices Act, 1956.

In considering this subject the Council has studied thoroughly the various arguments for and against resale price maintenance which have been deployed for a number of years and on which there is a considerable amount of published material. The Resale Price Maintenance Co-ordinating Committee has also placed its views before the Council.

New international bank formed

A NEW international banking organization, to be known as 'Midland and International Banks Limited', is to be formed. Its registered office will be in the City of London and it will commence business in the early months of the New Year.

Initially four leading banks with world-wide operations will be associated with this new venture. They are Midland Bank Limited, The Commercial Bank of Australia Limited, The Standard Bank Limited and The Toronto-Dominion Bank. The primary purpose of the new organization is to bring together the member banks so that, whenever appropriate, they may jointly carry out financial business throughout the world. Through this link they will be enabled to make an even greater contribution than at present to the furtherance of world trade and to the flow of investment.

Applications for temporary exemption from import duty

THE BOARD OF TRADE are considering applications for the temporary exemption from import duty of the materials listed below on the grounds that these materials are not made in this country or the Commonwealth or the supply available from these sources is not substantial having regard to the existing United Kingdom demand.

Representations are invited from (i) manufacturers in this country or agents of Commonwealth manufacturers who consider they are, or will be within a reasonable period, in a position to supply a substantial proportion of the United Kingdom demand for these materials, or who are interested in their future production, and (ii) users of the goods concerned who are also having difficulty in obtaining supplies.

Temporary exemptions come into effect on the operative date of the Treasury Order in which the materials are specified and normally continue until the end of the current calendar year, when they are reviewed.

Letters, giving the respective reference shown below, should be addressed to Tariff Division, Board of Trade, Horse Guards Avenue, London, S.W.1, preferably through a Trade Association, and should be received by January 17, 1964.

Tariff heading	Proposed definition for tariff purposes	Applied for as	Exemption required until	Reference
29.02	3-Chloropropyne . .	3-Chloropropyne . .	December 31, 1964	6363
29.22	*N*-Cyclohexylethylamine .	N-Ethylcyclohexylamine .	December 31, 1964	6358
29.22	*N* - Cyclohexyl*iso*propyl-amine.	N - Isopropylcyclohexyl-amine.	December 31, 1964	6357
29.22	*o*-Tolidine dihydrochloride	Ortho Tolidine dihydro-chloride.	December 31, 1964	6199
29.23	2-Cyclohexylaminoethanol	N - (2 - Hydroxyethyl) cyclohexylamine.	December 31, 1964	6360
29.23	2 - Cyclohexylamino - 1 - phenylethanol.	2 - Cyclohexylamine - 1 - phenylethanol.	December 31, 1964	6356
29.23	β - Cyclohexylaminopro-pionic acid.	N - Cyclohexyl - B - ala-mine.	December 31, 1964	6361
29.27	2 - Cyclohexylaminoethyl cyanide.	N - (2 - Cyanoethyl) cyclohexylamine.	December 31, 1964	6359
81.04	Antimony metal, un-wrought or wrought.	Antimony . . .	December 31, 1964	7673

The Import Duties (Temporary Exemptions) (No. 11) Order 1963

THE BOARD OF TRADE announced on September 6, 1963, that they were reviewing all temporary exemptions from import duty (mainly chemicals) that were due to expire on January 1, 1964. As a result of this review the Treasury have made The Import Duties (Temporary Exemptions) (No. 11) Order 1963 (Statutory Instruments 1963 No. 2048).

The First Schedule to the Order provides:

(a) for the extension until January 1, 1965 (except where some other date is shown) of temporary exemptions from import duty (mainly chemicals) which would otherwise have expired on January 1, 1964. Included are items which appear under a revised description, these are marked with a dagger

and (b) for the exemption from import duty from January 1, 1964 until January 1, 1965 (except where some other date is shown) of certain goods (mainly chemicals) at present liable to import duty. These items are marked with an asterisk.

The Second Schedule to the Order lists the items marked with a dagger in the First Schedule and shows the corresponding description under which the exemption from import duty is currently allowed.

The Order came into operation on January 1, 1964.

Drugs and medicines exempt from Purchase Tax

THE COMMISSIONERS of Customs and Excise have made a Direction under Section 17(3) of the Purchase Tax Act 1963 entitled the Purchase Tax (No. 6) Directions 1963, which temporarily exempts further essential drugs and medicines from tax. The effect of the Direction, which was operative from December 20, 1963, is to make the following additions and extensions to the Schedule to the Purchase Tax (No. 2) Order 1963:

The additions

To Head II of the Schedule
Methocarbamol mixed with acetylsalicylic acid;
To Head II of the Schedule
Bethanidine sulphate;
Carisoprodol;
Dehydroemetine, and salts thereof;
Desipramine;
Diphenoxylate hydrochloride mixed with atropine sulphate;
1-Ethyl-1, 4-dihydro-7-methyl-4-oxo-1, 8 naphthyridin-3-carboxylic acid;
Tetrabenazine;
Xylometazoline hydrochloride;

The extensions

In Head I, the entry relating to "Aqueous solutions of glucose or sodium chloride . . . . . " is amended as follows:-
"Aqueous solutions of glucose, of sodium chloride, or glucose with sodium chloride, whether with or without salts of calcium and whether containing a preservative or not;"
In Head I, the entry relating to "Protein hydrolysates, whether containing sugars . . . . . " is amended as follows:-
"Protein hydrolysates, whether or not containing one or more of the following, that is to say, ethanol, sugars and flavouring agents;"
In Head III, to the list of substances and salts and derivatives thereof specified in the final paragraph of this Group shall be be added:-
Cyproheptadine.

The Treasury will in due course be asked to make an Order which will give permanent statutory effect to this Direction. Traders known to be concerned are being separately notified.

Application for exemption from import duty of vulcanized fibre

THE BOARD OF TRADE give notice that they are considering an application for the exemption from duty of the following:

'Vulcanized fibre, in rolls, which is less than 0.04 inches in thickness'.

A statement of the applicants' case will be made available to all interested parties who wish to make reprsentations in the matter, if they are prepared to give an undertaking to treat the information contained therein as strictly confidential and to allow their comments to be passed to the applicants for reply. Requests for a statement of the case, together with an undertaking in the terms set out above should be addressed to the Tariff Division, Board of Trade, Horse Guards Avenue, London, S.W., not later than January 10, 1964.

Overdrafts of the nationalized industries

THE TOTAL BANK overdrafts of the nationalized industries at December 11, 1963 were £74.0 million, of which £64.2 million were from the clearing banks and £9.8 million from the Scottish banks.

Figures of bank overdrafts of the nationalized industries are published monthly in Financial Statistics (H.M. Stationery Office, price 7s. 6d.), Tables 27 and 28.

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Purchasing Authorities for Government Contracts Preference Scheme

IN THE *Board of Trade Journals* of May 22, 1959, and April 8, 1960, attention was drawn to the Government Contracts Preference Schemes whereby Government Departments and the nationalized industries, when awarding contracts by open competitive tender, are normally prepared to give preference to firms in areas of high unemployment provided that price, specification, delivery, etc., are equal.

The areas eligible are those listed under the Local Employment Act, 1960, as Development Districts and Northern Ireland. The current list of Development Districts was published in the *Board of Trade Journal* on August 9.

Firms manufacturing in a Development District who apply to any purchasing department of Government or nationalized undertakings for inclusion in their Trade Lists of approved tenderers should mention that they are manufacturing in a Development District. It should be emphasized that firms cannot be accepted as approved tenderers unless they have the requisite experience to undertake specialized work.

A list of the Purchasing Authorities and addresses is given below and *all inquiries should be addressed direct to the appropriate authority.*

The *General Contracts Preference Scheme* under which preference is given to firms in Development Districts provided that price, specification, delivery, etc., are equal, is operated by all the Purchasing Authorities listed below.

In addition to the General Contracts Preference Scheme there is a *Special Contracts Preference Scheme* which is operated only by Government Department Purchasing Authorities. This provides that, in suitable cases, unsuccessful tenderers in Development Districts may be offered a proportion of an order at a price that would entail no additional cost to the purchasing Department.

Purchasing Authority	Address
Ministry of Agriculture, Fisheries and Food	Supplies Unit, Block 'C', Government Buildings, Tolcarne Drive, Pinner, Middlesex.
Ministry of Aviation	Director of Contracts, St. George's Court, 14 New Oxford Street, London, W.C.1, and Supply Ground Services Branch, Tolcarne Drive, Pinner, Middlesex.
Air Ministry	Director of Contracts, Turnstile House, High Holborn, London, W.C.1.
Admiralty	Director of Navy Contracts, Branch C.P. 10, Lillie Road, London, S.W.6.
H.M. Stationery Office	Director of Contracts, Atlantic House, Holborn Viaduct, London, E.C.1.
Post Office	Director of Contracts, Contracts Department, Branch G.11, Telephone House, Temple Avenue, London, E.C.4.
War Office	Director of Army Contracts, St. Christopher House, Southwark Street, London, S.E.1.
Ministry of Public Buildings and Works	Directorate of Contracts, Abell House, John Islip Street, London, S.W.1.
Ministry of Health	Supply Division, 14 Russell Square, London, W.C.1, and Supply Division, Government Buildings, Warbreck Hill Road, Blackpool, Lancs.
Ministry of Power	Director of Contracts, Thames House South, Millbank, London, S.W.1.
Ministry of Transport	Contracts Branch, St. Christopher House, Southwark Street, London, S.E.1.
Customs and Excise	King's Beam House, Mark Lane, London, E.C.3.
Royal Mint	Contracts and Purchasing Officer, Tower Hill, London, E.C.3.
Home Office	The Director, Supply and Transport Branch, Kingston-By-pass, Surbiton, Surrey.
Home Office, Prison Department	Director of Industries and Stores, Horseferry House, Dean Ryle Street, London, S.W.1.
Metropolitan Police	Contracts Branch, Receiver's Office, Tintagel House, Albert Embankment, London, S.E.1.
Department of Scientific and Industrial Research	Deputy Director of Finance, State House, High Holborn, London, W.C.1.
Scottish Home and Health Department	Finance Division, Government Buildings, Broomhouse Drive, Saughton, Edinburgh, 11.
National Coal Board Headquarters Purchasing and Stores Manager's Office, and Central Purchasing and Contracts Office	Queensborough House, Albert Embankment, London, S.E.1.
Scottish Division	Divisional Purchasing and Contracts Officer, Lauriston House, 80 Lauriston Place, Edinburgh, 3.
Northern (N. & C.) Division	Divisional Purchasing and Contracts Officer, Whitley Road, Longbenton, Newcastle-upon-Tyne, 12.
Durham Division	Divisional Purchasing and Contracts Officer, Team Valley Trading Estate, Gateshead, 11, Co. Durham.
Yorkshire Division	Divisional Purchasing and Contracts Officer, Eliers Road, Bessacarr, Doncaster.
North Western Division	Divisional Purchasing and Contracts Officer, Kirkless, Wigan.
East Midlands Division	Divisional Purchasing and Contracts Officer, Sherwood Lodge, Arnold, Notts.
West Midlands Division	Divisional Purchasing and Contracts Officer, Himley Hall, Dudley, Worcestershire.
South Western Division	Divisional Purchasing and Contracts Officer, Ty-Glas Avenue, Llanishen, Cardiff.
South Eastern Division	Divisional Purchasing and Contracts Officer, Ashmead Chambers, Market Square, Dover, Kent.
British Overseas Airways Corporation	Purchasing and Stores Manager, London Airport, Hounslow, Middlesex.
British European Airways	Purchasing Manager, Engineering Base, London Airport, Hounslow, Middlesex.
British Railways Board	Chief Supplies and Contracts Officer, Eversholt House, Eversholt Street, London, N.W.1.
British Road Services	Purchasing Officer, B.R.S. Federation Limited, Melbury House, Melbury Terrace, London, N.W.1.
London Transport Board	Chief Supplies Officer, Chiswick Works, 566 Chiswick High Road, London, W.4.
Scottish Omnibuses Ltd.	New Street, Edinburgh, 8.
Central Electricity Generating Board	Chief Purchasing and Contracts Officer, Friars House, 157/168 Blackfriars Road, London, E.C.1.
The Electricity Council	Secretary, 30 Millbank, London, S.W.1.
Area Boards:	
London Electricity Board	Purchasing Officer, 6/9 Bridgewater Square, London, E.C.1.
South Eastern Electricity Board	Engineer-in-Chief, Engineering Supplies, 10 Queen's Gardens, Hove, 3, Sussex. Chief Commercial Officer, Commercial Supplies, 10 Queen's Gardens, Hove, 3, Sussex.
Southern Electricity Board	Purchasing Officer, Southern Electricity House, Littlewick Green, Maidenhead, Berks.
South Western Electricity Board	Chief Purchasing Officer, Electricity House, Colston Avenue, Bristol, 1.
Eastern Electricity Board	Purchasing Officer, Wherstead, Ipswich.
East Midlands Electricity Board	Secretary, Mapperley Hall, Lucknow Avenue, Nottingham.
Midlands Electricity Board	Purchasing Officer, P.O. Box No. 8, Mucklow Hill, Halesowen, nr. Birmingham.
South Wales Electricity Board	Purchasing and Stores Controller, St. Mellons, Cardiff.
Merseyside and North Wales Electricity Board	Purchasing Officer, Love Lane, Pall Mall, Liverpool, 3.
Yorkshire Electricity Board	Secretary, Wetherby Road, Scarcroft, Leeds.
North Eastern Electricity Board	Purchasing Officer, Carliol House, Newcastle-upon-Tyne, 1.
North Western Electricity Board	Purchasing Officer, Cheetwood Road, Manchester, 3.
North of Scotland Hydro-Electric Board	Secretary, 16 Rothesay Terrace, Edinburgh, 3.
United Kingdom Atomic Energy Authority	The Director of Contracts and Stores, 11 Charles II Street, London, S.W.1.
The Gas Council	The Secretary, Murdoch House, 1 Grosvenor Place, London, S.W.1.
Wales Gas Board	Area Purchasing Officer, Snelling House, Bute Terrace, Cardiff.
Scottish Gas Board	Area Purchasing Officer, 26 Drumsheugh Gardens, Edinburgh, 3.
North Thames Gas Board	Area Purchasing Officer, 30 Church Street, Kensington, London, W.8.
West Midlands Gas Board	Area Purchasing Officer, Wharf Lane, Solihull, Warwickshire.
Southern Gas Board	Area Purchasing Officer, 164 Above Bar, Southampton.
South Western Gas Board	Area Purchasing Officer, 9a Quiet Street, Bath.
North Western Gas Board	Area Purchasing Officer, Bridgewater House, 60 Whitworth Street, Manchester.
South Eastern Gas Board	Area Purchasing Officer, Katherine Street, Croydon, Surrey.
East Midlands Gas Board	Area Purchasing Officer, Beverley House, University Road, Leicester.
North Eastern Gas Board	Area Purchasing Officer, Bridge Street, Leeds, 2.
Northern Gas Board	Area Purchasing Officer, 30 Grainger Street, Newcastle-upon-Tyne.
Eastern Gas Board	Commercial Manager, Sun Building, Clarendon Road, Watford, Herts.
The Industrial Estates Management Corporation for England	Team Valley, Gateshead-on-Tyne, 11.
The Industrial Estates Management Corporation for Scotland	3 Woodside Place, Glasgow, C.3.
The Industrial Estates Management Corporation for Wales	Treforest Industrial Estate, Pontypridd, Glamorgan.

THE PATENT OFFICE LIBRARY

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The Patent Office Library was already famous in 1888. *Then, as now, members of the public were freely admitted without formality to the shelves. Today they are able to consult* 200,000 *volumes of scientific and technical periodicals* (8,500 *different titles are currently taken*), 100,000 *books, and* 10,000,000 *patent specifications from all over the world. More than* 100,000 *visitors came last year—proof that the facilities offered by this remarkable public reference library are being increasingly recognized by industrial research workers, information officers, and others. Opening hours*: 10 *a.m. to* 9 *p.m. weekdays,* 10 *a.m. to* 1 *p.m. Saturdays.*

The Register of Restrictive Trading Agreements

Additions and amendments to the Register

A LIST of additions and amendments made to the alphabetical index to the register between October 1 and December 31, 1963 is given below; the amendments are shown in italics. The index as it stood at July 30, 1957, was published in the *Board of Trade Journal* on August 16, 1957 (pages 371-378), to which subsequent additions and amendments have been published at approximately quarterly intervals—the last on October 4, 1963.

The purpose of the index is to help the public in searching for agreements in the public register itself. The index shows commodities which are the subject of agreements on the register, and the commodities are described exactly as they are in the particulars submitted to the Registrar of the agreements concerned. Where an agreement operates in a particular area, this has been indicated whenever practicable. The symbol 'C' indicates that the agreement in question has been referred to the Restrictive Practices Court and that the Court has made a declaration or order, a copy of which has been entered on the registered file. Symbol 'D' means that an agreement has been determined; 'E' signifies that an agreement has expired or will expire at a given date; and 'F' indicates that an agreement has been varied, whether by the removal of registrable restrictions or otherwise as to its terms or parties, so that it would not have been registrable at all had it taken the varied form at the time of registration. The date following each symbol indicates the month concerned.

'D' and 'F' Agreements

The list below, headed 'D' and 'F' agreements, brings up to date at December 31, 1963, the list of agreements determined or varied as described above. Although these agreements already appear in the above-mentioned lists of additions and amendments, they are shown separately under this heading for the benefit of readers. Agreements which were registered as running for a specified period which has now expired, or will expire on a given date (i.e. those marked 'E' in the main list), are not included in the 'D' and 'F' list; in many cases these 'E' agreements are intended to be renewed or re-made in a similar form on expiry.

It should be noted that the inclusion of an agreement about a commodity in the 'D' and 'F' list does not necessarily mean that there are no other restrictive agreements about that commodity. Further, a 'D' or 'F' agreement may sometimes be replaced by a new agreement which will appear in the main list of additions and amendments when it is registered.

Agreements referred to the Restrictive Practices Court

On April 10, 1959, there was published in the *Board of Trade Journal* (page 859) a list of all agreements in respect of which Notices of Reference (constituting formal commencement of proceedings before the Restrictive Practices Court) had been issued, except those which had already been dealt with by the Court. Subsequent additions have been published at quarterly intervals and the list given below headed 'Agreements Referred to the Restrictive Practices Court' brings the position up to date at December 31, 1963. Anyone who may be in a position to assist the Court with evidence from his own experience of results of any of these agreements which he thinks affect the public interest, is asked to communicate as early as possible with the Treasury Solicitors' Branch, Office of the Registrar of Restrictive Trading Agreements, Chancery House, Chancery Lane, London, W.C.2. The agreements shown in square brackets have been abandoned after the issue of a Notice of Reference.

Inspection of the Register

The register may be inspected at a fee of 1s. per day, between 10 a.m. and 4.30 p.m. on any weekday except Saturday and certain holidays at any of the following addresses:—

Office of the Registrar of Restrictive Trading Agreements,
Chancery House, Chancery Lane, London, W.C.2.
9 Wemyss Place, Edinburgh, 3.
Chichester House, 64 Chichester Street, Belfast.

The indexes to the register, one as published in the *Board of Trade Journal* and one in which commodities are grouped by classes, may be inspected at these addresses free of charge.

'D' and 'F' Agreements

Registered No. of Agreement	Commodity	Area	D or F	Date
72	Bituminous macadam – stone and stone dust. Tar macadam	Northern Ireland	F	Sept. 1963
87	Head bolts – head screws – nuts – set screws, studs	—	D	June 1963
299	Building materials	West Scotland	D	June 1963
310	Building materials – metal fixing for sheet materials	—	F	Sept. 1963
350	Cold-formed precision nuts; forged heat treated precision bolts and set screws	—	F	Dec. 1963
411	Iron castings	—	F	Nov. 1963
769	Tiled fireplaces	N.W. England	D	Nov. 1963
886	Building materials	Glasgow and West Scotland	F	Sept. 1963
955	Chemists' and hospital sundries manufactured in earthenware	—	D	Dec. 1962
1357	Furnishing fabrics	—	D	Jan. 1963
2119	Groceries, provisions, milk	Ilford	D	Aug. 1963
2167	Milk	Bedlingtonshire	D	Dec. 1963
2198	Milk	—	D	Oct. 1963
2574	Liquid milk	Essex	D	May 1963
2600	Dyeing and finishing of man-made fibre fabrics	—	D	Mar. 1962
2738	Cartridges	—	F	June 1963
2792	Boats – Marine equipment and chandlery	—	F	Nov. 1963
2840	Motor vehicles (new and used)	Northern Ireland	D	Oct. 1963

(*Continued on next page*)

Additions and Amendments to the Register

Registered No. of Agreement	Commodity
	B
2865	Basic slag.
72	Bituminous macadam, Northern Ireland, *add F.9/63.*
2854	Boats.
2792	Boats – Marine equipment and chandlery, *add F.11/63.*
310	Building materials, *add F.9/63.*
886	Building materials, Glasgow and West Scotland, *add F.9/63.*
299	Building materials, West Scotland, *add D.6/63*
	C
2738	Cartridges, *add F.6/63.*
955	Chemists' and hospital sundries manufactured in earthenware, *add D.12/62.*
350	Cold-formed precision nuts – forged heat-treated precision bolts and set screws, *add F.12/63.*
	D
2600	Dyeing and finishing of man-made fibre fabrics, *add D.3/62.*
	F
1357	Furnishing fabrics, *add D.1/63.*
	G
2119	Groceries, provisions, Ilford, *add D.8/63.*
	H
87	Head bolts, *add 6/63.*
87	Head screws, *add 6/63.*
	I
2801	Iron and steel forgings.
2802	Iron and steel forgings.
2803	Iron and steel forgings.
411	Iron castings, *add F.11/63.*
	L
2574	Liquid milk, Essex, *add 5/63.*
	M
2761	Mandarin oranges (canned).
2783	Mandarin oranges (canned).
2844	Mandarin oranges (canned).
310	Metal fixing for sheet materials, *add F.9/63.*
2854	Milk, *add D.10/63.*
2119	Milk, Ilford, *add D.8/63.*
2167	Milk (Bedlingtonshire), *add D.12/63.*
2198	Milk, *add D.10/63.*
2864	Milk, Brixham (Devon).
2840	Motor vehicles (new and used), Northern Ireland, *add D.10/63.*
2843	Musical instruments.
	N
2841	Newspapers (daily).
2842	Newspapers (Northern).
2862	Newspapers (evening), S., S.W. and Parts of E. England).
87	Nuts, *add 6/63.*
	S
87	Set screws, *add D.6/63.*
2853	Sewing machines (domestic and commercial).
72	Stone and stone dust, Northern Ireland, *add F.9/63.*
87	Studs, *add D.6/63.*
123	Sulphur, *add C.7/63.*
	T
72	Tar macadam, Northern Ireland, *add F.9/63.*
769	Tiled fireplaces, N.W. England, *add D.11/63.*

THE REGISTER OF RESTRICTIVE TRADING AGREEMENTS
Continued

Agreements Referred to the Restrictive Practices Court

Registered No. of Agreement	Commodity
2751	Balloon catheter.
1024	Basic slag.
84	Civil engineering construction.
2578	Cranes.
2464	Heavy outer clothing.
546	Heavy outerwear.
2835	Iron and steel products.
2566	Mandarin oranges (canned).
2844	Manganese ore and ferro-manganese.
2198	Milk.
2789	Motor cycles.

Publication of Census of Distribution report

PART 1 OF the Report on the Census of Distribution and Other Services for 1961 has been published by H.M. Stationery Office (price 7s.). This census is the third of its kind to be taken in this country.

The first part of the report gives national totals for retail establishments of all kinds, analyzed by kind of business, by form of organization, and by size as measured by number of branches, by turnover, and by number of persons engaged. Figures are also given for the numbers of establishments selling each of a specified list of 61 commodities, this being information which was collected at this census for the first time.

The remaining parts of the report will be published during the next few months. They will include eleven parts giving details of retail trade in each of the standard regions of Great Britain, with particulars for towns and conurbations within them; one part containing summarized figures for all areas of the country; and one part containing information about gross margins, book debts and other financial items which relates to retail organizations as a whole and not to individual branches.

A supplement to the report will contain studies of special aspects of retailing (for example, self-service and instalment credit trading) which are the subject of a series of articles appearing in the *Board of Trade Journal*.

Patents endorsed 'Licences of Right'

UNDER SECTION 35 of the Patents Act, 1949, the undermented Patents were endorsed 'Licences of Right' on the dates specified:

NUMBER	GRANTEES	SUBJECT-MATTER
852,141	Gevaert Photo-Producten N.V.	Photographic anti-halation and protective layers.
887,023	Dunlop Rubber Co.Ltd.	Articles of resilient cellular materials.
	December 2, 1963	
818,013	'OFU' Ofenbau Union G.m.b.H.	Furnace conveying mechanism.
832,085	National Research Development Corporation.	Measurement of gas extrained in liquids.
843,109	Alenius, N.R.	Laminate production.
858,023	La Cotonniere de Moislains	High speed devices for unreeling of bobbins in textile machinery.
925,082	Dunlop Rubber Co. Ltd.	Machine belts and belting.
	December 3, 1963	
843,608	Metzler, K.	Weaving loom for weaving heavy fabrics.
843,820	Aktiebolaget Leo	Adrenocorticotropic aromatic polyphosphates.
896,164	Regie Nationale des Usines Renault	Air oiling means for use in air supply lines.
912,882	Regie Nationale des Usines Renault	Chemical analysis of materials by means of photocells.
	December 9, 1963	
743,619	Elliot Equipment Ltd.	Life-jackets.
803,233	Elliot Equipment Ltd.	Inflatable devices.
866,682	Mercier Freres	Safety system and tannery machine comprising said system.
873,340	Mercier Freres	Roller-type tannery machine.
875,329	Societa Rateau	Nuclear reactors for producing steam.
882,146	Biolyon Societe Lyonnaise de Produits Biologiques.	Closing test tubes arrangement.
	December 12, 1963	
878,117	A. J. Fagard & Cie.	Fountain-pens.
	December 16, 1963	
756,185	Spalding, D. B.	Effecting stable combustion in a high velocity gas stream.
758,345	Spalding, D. B.	Combustion systems.
758,371	Spalding, D. B.	Combustion apparatus.
841,043	Power Jets (Research and Development) Ltd.	Regenerators.
906,592	Power Jets (Research and Development) Ltd.	Control systems for aircraft gas turbine engines.
906,653	Power Jets (Research and Development) Ltd.	Gas turbine engines.

Any person who claims that the patentees at the time of endorsement of any of the above patents was precluded by a contract in which the claimant is interested from granting licences under the patents may apply for cancellation of endorsement on Patents Form No. 45 within two months after the date of endorsement.

GORDON GRANT,
Comptroller-General.

The Patent Office.

Registrations of British and foreign films

The following are details of films registered by the Board of Trade under the Films Act, 1960, during the eight days ended Friday, December 27, 1963.
The registration particulars of the film 'Woman in the Window' (F 27302) registered on April 6, 1962, have been amended to provide the additional title 'La Fille Dans La Vitrine'.
Where the title appears in italics the film forms part of a series. Br/E indicates that the film is a British quota film.

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Playing Time Minutes	Date of Registration
	BRITISH				
The Eyes of Annie Jones	Rank Film Distributors Ltd.	Parroch-McCallum Productions Ltd.	Br/E 29113	72	December 24
Pathe Pic. Series 469/481: *Pathe Pic. No. 472*	Warner-Pathe Distributors Ltd.	Associated British-Pathe Ltd.	Br/E 29114	9	December 24
Pathe News 63-103	" "	" "	Br/E 28594	8	December 24
Pathe News 63-104	" "	" "	Br/E 28595	7	December 24
Movietone News 1802A	Twentieth Century-Fox Film Co. Ltd.	British Movietonews Ltd.	Br/E 28541	7	December 24
Movietone News 1803	" "	" "	Br/E 28542	7	December 27
Movietone News 1803A	" "	" "	Br/E 28543	7	December 27
	FOREIGN				
The Trial	British Lion Films Limited	Paris Europa Productions	F 29108	118	December 23
Valley of the Fallen	Rank Film Distributors Ltd.	Samuel Bronston Productions Inc.	F 29109	25	December 23
The Tenants' Racket	" "	Universal International Films Inc.	F 29110	6	December 23
Science Friction	" "	" "	F 29111	6	December 23
Pesky Pelican	" "	" "	F 29112	6	December 23

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NEW BOOKS

Classification of tariffs and trade

The publication in 1960 of the United Nations *Standard International Trade Classification Revised* marked an important stage in the world-wide attempt to secure full analysis of foreign trade statistics and full comparability of the trade statistics of different countries. The story is one that has its origins in the 1920's, when proposals were made which led to the League of Nations' pioneer work in the field of statistical classification, and an earlier stage of importance was the publication of the original *Standard International Trade Classification* by the United Nations in 1950. The *SITC*, as it is now generally called, was intended to serve as a basis for both the reporting of trade statistics to international agencies and the systematic analysis of world trade. At the urging of the United Nations, many governments began to make use of the *SITC*, either by adopting the system of classification themselves (with such modifications as were necessary to meet national requirements), or by rearranging their statistical data in accordance with it for purposes of international comparison. The results of a gradually increasing use of the system were of clear benefit not only to governments, but also to those individuals and institutions – such as economists, market researchers, business analysts – whose researches take them into the field of foreign trade statistics.

However, the one great limitation on the universal usefulness of the new classification was that the requirements of Customs administrations (who are the chief collectors of the 'raw' data of trade statistics) were often in conflict with the needs of those who use foreign trade statistics. For dutiable purposes, goods are generally classified according to the materials of which they are made; but for economic and business analysis, data are more frequently needed on classes of goods (such as food, raw materials, machinery), and on such bases as the stage of fabrication and the industrial origin of goods. In 1955, the Customs Co-operation Council published its important *Nomenclature for the Classification of Goods in Customs Tariffs* (the 'Brussels Nomenclature'), and for the first time Customs administrations had their own instrument to serve the needs of analysis and international comparability. The prospect of a conflict between the users of the *SITC* and those of the Brussels Nomenclature was clearly unsatisfactory, and a proposal was made to resolve the difficulties by revising the *SITC* so as to incorporate in it the terminology of the Brussels Nomenclature, thus providing in one system the advantages of both an internationally agreed tariff nomenclature and an internationally agreed statistical classification. It was this proposal which led to the publication of the *Standard International Trade Classification Revised* in its first outline form in 1960, and to the successful adoption of both systems in one classification.

Even now, however, the situation was not entirely satisfactory. Before a classification can be properly exploited, it is desirable that it should contain under each heading as complete a list as possible of all the items to be included in that heading; and absolutely essential that there should be a full index to all those items, showing where in the classification they may be found. The 1960 publication of *SITC Revised* had neither of those things, and potential users have had to wait another three years for them. Now, at last, with the publication of the **Commodity Indexes for the Standard International Trade Classification Revised,** the whole revision of classification and nomenclature has been mobilized for use, and another important stage has been reached in the development of international trade statistics. The *Commodity Indexes* are in two volumes. Volume 1 is arranged in classified order of the *SITC Revised*, and shows under each heading of the classification a complete list of all the articles of trade included under that heading, with explanatory notes where necessary. Volume 2 is the alphabetical index to the whole classification, with references to the commodity numbers where in the classification each article occurs. As with all classifications, the alphabetical index is not intended as a final instrument of classification (for one thing, the explanatory notes which may modify the placing of any one item are omitted from it), and those who wish to use the *SITC Revised* will need both volumes to do so satisfactorily. Copies: 71s. 3d. (by post 74s.) the set of two volumes, from H.M. Stationery Office and Government bookshops.

'Productivity is a word more misunderstood, more abused, more misapplied than any others except Capital and Sex', says Graham Hutton in his foreword to the Library Association's latest Special Subject List, **Productivity in British Industry.** This bibliography, compiled by the Librarian of the British Institute of Management, offers a contribution to the removal of misunderstanding by listing more than 100 books and pamphlets on the subject. Some idea of the scope of the list can be gained from the chapter headings, which include: Defining and measuring productivity; Factors affecting productivity; Industrial relations and productivity; Productivity in particular fields; Interfirm comparisons. The list has three self-imposed limitations – it includes books relating only to British industry, it excludes works on the techniques affecting productivity (such as automation, ergonomics, time and motion study) and mentions only those which discuss the effect of these techniques on productivity, and, finally, it includes no periodical articles. There is, however, a list of some 20 journals which regularly contain important articles on productivity. Copies: 6s. (3s. to members) from the Library Association, Chaucer House, Malet Place, London, W.C.1.

Inspection and Human Efficiency, by R. M. Belbin, is No. 4 in the series *Ergonomics for Industry*, published by Department of Scientific and Industrial Research. The series is designed as a guide to the industrial applications of ergonomics research, and this particular booklet discusses how the design of inspection tasks influences the efficiency of the inspector, suggesting in general terms steps which may be taken to improve inspection methods. Copies: free from the Library, DSIR, State House, High Holborn, London, W.C.1.

Business Economics, by J. Bates and J. R. Parkinson (Blackwell, 30s.) is a textbook written primarily for students of business management. The aims of the authors were to explain in terms understandable to the layman, how economic theory helps in understanding the main aspects of business behaviour and to show how relevant economic considerations are in real life and practical situations. They set out to demonstrate that business decisions can be taken systematically and uncertainties reduced in spite of the fact that the economic situation is continually changing. The emphasis of the book (328 pages) is therefore on finance and marketing. There are chapters on policy and the successful firm, production and costs, forecasting, control and planning.

The Contracting Parties to the General Agreement on Tariffs and Trade have published **International Trade 1962.** This annual report shows that world trade has continued to increase in recent years both in value and by volume. The report analyses recent trends in international trade and deals extensively with commodity trade and trade of areas and countries. Copies: 15s. 0d. (by post 15s. 6d.) from H.M. Stationery Office and Government bookshops.

Professor H. G. Johnson of the University of Chicago presented a memorandum on **Alternative Guiding Principles for the Use of Monetary Policy** to the Canadian Royal Commission on Banking and Finance in 1962. He discussed the implications of three alternative guiding principles: lowering the standard of performance of monetary stabilization policy; improving its performance; and, abandoning short-run stabilization in favour of a stable monetary environment. He then examined a variety of selective credit controls. In his concluding paragraph he showed himself to be broadly in favour of the third guiding principle but sceptical of the contribution controls can make to economic stabilization. The memorandum is now published as No. 44 in the series *Essays in International Finance*. Copies: free from International Finance Section, Department of Economics, Princeton University, Princeton, N.J., United States.

A fourth edition of **The Exporter's Guide to the Wool Textile Markets of the World** has been published by the National Wool Textile Export Corporation. The pamphlet surveys the wool textile trade in some fifty countries during the years 1960, 1961 and 1962. Statistical tables show exports from the United Kingdom, the percentage of the total import market taken by Britain and other major countries, domestic production and import duties for tops, yarns and cloth. A final summary with some general information completes each country study. Additional tables show exports of tops, yarns and cloth to markets other than those covered in detail. Copies: free from the National Wool Textile Export Corporation, Commerce House, Cheapside, Bradford 1, Yorkshire.

The Statist has published regularly a survey of **World Banking** since 1911. The 1963 issue of the survey is now published and follows the usual pattern. Leading articles deal with the international banking scene while trends in banking in particular countries are dealt with in a series of articles covering the world. Graphs and statistical tables illustrate the financial situations described. Copies: 10s. (by post 12s. 3½d.) from *The Statist*, 51, Cannon Street, London, E.C.4.

Other publications

ECONOMIC SURVEYS BY THE OECD: UNITED STATES, November 1963 (36p.). Organization for Economic Co-operation and Development, Paris. Copies: 5s., by post 5s. 6d., from HMSO and Government bookshops.

GAUGE AND TOOL MAKERS' ASSOCIATION OF GREAT BRITAIN: EXPORT CATALOGUE (6th edition, text in English, French, German and Spanish). Copies: free from the Secretary of the Association, Standbrook House, Old Bond Street, London W.1.

THE TAINTING OF CANNED AND QUICK FROZEN FRUIT AND VEGETABLES, by V. D. Arthey and W. B. Adam (48p.). Copies: 12s. 6d. Fruit and Vegetable Canning and Quick Freezing Research Association, Chipping Campden, Glos.

Questions asked and answered in Parliament

Below is a selection of Parliamentary answers of interest to trade and industry

FRIDAY, DECEMBER 20

Ceylon insurance monopoly

Mr. Edward Heath, the Secretary of State for Industry, Trade and Development, was asked what reply he had made to the request of the British insurance interests to make representations on their behalf as a result of the proposal of the Government of Ceylon to make non-life insurance a monopoly of the Ceylon Insurance Corporation from January 1.

He replied: 'I have informed the British insurance interests of the steps which H.M. Government have taken in this matter. When he was in Ceylon in September last the Secretary of State for Commonwealth Relations discussed this proposal with the Prime Minister of Ceylon and with the Minister of Finance. He made it clear that he greatly regretted that the Ceylon Government should wish to pursue a policy which would bring to an end over 100 years of British insurance services to the Island, services which had worked to the manifest advantage of the economy of Ceylon. At the same time he emphasized his concern at the possibility that compensation for the loss of their business prospects might not be paid to these important British interests. During his visit to Colombo in October these representations were pressed further by the Parliamentary Under Secretary of State for Commonwealth Relations with Ceylon Ministers. Further representations have been made by correspondence.

'H.M. Government regret that these approaches have not so far evoked any recognition of the justice of the case which has been made. It is the earnest hope of H.M. Government that an amicable settlement will be reached on the basis of a memorandum by the British insurers concerned setting out their claim. This memorandum is being submitted by the British High Commissioner to the Ceylon Government'.

Loan to Colombia

A member asked the Secretary of State if he would make a statement on the steps H.M. Government had taken to support the Colombian Ten-Year Development Plan.

The Secretary of State replied that H.M. Government had offered the Colombian Government a £2 million loan under Section 3 of the Export Guarantee Act to be spent on British goods and services. The Colombian Government had accepted in principle. H.M. Government welcomed this opportunity to support the Colombian Ten-Year Development Plan and to make a contribution towards the objectives of the Alliance for Progress which they warmly supported.

Typewriter imports

The Secretary of State was asked to give in figures related to the £ sterling, the value of non-electric typewriters of less than 22lb. in weight, which would be permitted to be imported into this country during the current year, from Czechoslovakia, East Germany, West Germany, and Japan, giving figures for each country separately.

The Secretary of State replied that there was no restriction on imports of typewriters from West Germany and Japan. Imports from Czechoslovakia and East Germany were restricted by quotas which in 1963 amounted to £60,000 and £120,000 respectively, for typewriters of all kinds.

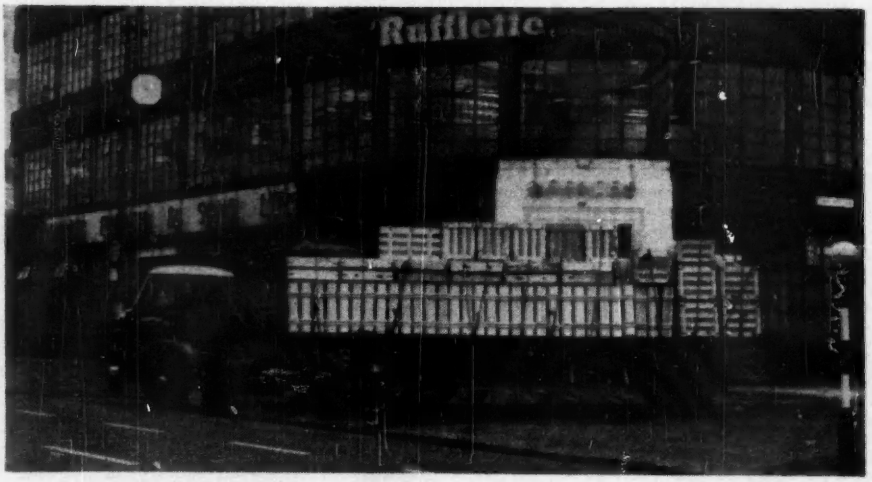
Hovercraft development

A member asked the Secretary of State what requests he had received from the National Research Development Corporation for financial backing for development of a 150-ton Hovercraft; and if he would make a statement on the prospects of developing such a craft by the Corporation.

The Secretary of State replied: 'I have received no requests from the National Research Development Corporation for financial assistance towards the development of a 150-ton Hovercraft. The question whether such a craft should be developed by the National Research Development Corporation is a matter for the Corporation to decide'.

Film industry debate

An adjournment debate on the British film production industry is reported in cols. 1664-1695 of December 20, Hansard.



Twenty-five miles of curtain track, claimed to be one of the largest consignments of its kind, leaving the premises of Thomas French & Sons Ltd., on the first stage of a journey to Burma. The consignment worth £5,500 was in completion of a contract received from the Burmese Government's Civil Stores Purchasing Committee.

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The economy: selected indicators

Series expressed as index numbers and seasonally adjusted except where otherwise shown

	GROSS DOMESTIC PRODUCT (expenditure estimates)	INDEX OF INDUSTRIAL PRODUCTION	CONSUMERS' INCOME AND EXPENDITURE				FIXED CAPITAL EXPENDITURE					CHANGES IN STOCKS			
			Personal disposable income	Total consumers' expenditure		Retail sales	Total	Selected components				Total	Selected components		
								Manufacturing industry	Distributive and service industries	Dwellings	Public sector excluding dwellings		Manufacturing industry	Wholesalers	Retailers
	at 1958 prices		at current prices		at 1958 prices	at 1961 prices	at 1958 prices					at 1958 prices			
Base of index	1958	1958	1958	1958	1958	1961	1958	1958	1958	1958	1958	series shown in £ million			
Value in base year, £m.	19,968	—	16,036	15,212	15,212	9,095	3,486	922	699	591	1,205				
1958	100	100	100	100	100	91	100	100	100	100	100	+100	+ 37	+14	+16
1959	103	105	106	105	104	95	108	94	114	113	109	+174	+ 73	+15	+49
1960	108	112	114	110	108	98	118	110	124	129	114	+592	+520	+48	+37
1961	111	114	121	115	111	100	129	130	132	137	121	+297	+230	+36	+ 4
1962	111	115	126	121	112	101	126	115	124	140	124	+ 96	+ 42	— 4	+40
1962															
1st quarter	110	114	124	119	111	100	127	124	121	135	126	— 4	— 4	—10	+13
2nd quarter	112	115	124	122	112	100	127	119	127	141	124	+ 48	+ 35	— 6	— 8
3rd quarter	111	116	126	122	112	101	126	109	126	146	123	+ 50	+ 18	+13	+10
4th quarter	111	115	128	123	114	101	123	108	121	137	124	+ 2	— 7	— 1	+25
1963															
1st quarter	109	112	128	123	113	101	112	99	120	96	120	— 19	+ 56	—15	— 3
2nd quarter	115	117	131	126	115	102	126	104	126	147	127	+ 64	— 9	+21	— 3
3rd quarter		121				105		98*	128*				— 40*	—19*	— 8*
1963															
May	..	118	..	..	..	103	..	..	..	..	..	..	..	..	..
June	..	118	..	..	..	102	..	..	..	..	..	..	..	..	..
July	..	120	..	..	..	103	..	..	..	..	..	..	..	..	..
August	..	121	..	..	..	106	..	..	..	..	..	..	..	..	..
September	..	121	..	..	..	105	..	..	..	..	..	..	..	..	..
October	..	122*	..	..	..	104	..	..	..	..	..	..	..	..	..

	ORDERS		PRICES AND COSTS				LABOUR						IMPORTS	EXPORTS	BALANCE OF PAYMENTS: current balance
	Engineering industries: orders on hand†	Textiles and clothing industries: orders on hand†	Index of retail prices		Wholesale price index: non-food manufacturing industry		Hourly wage rates: all industries and workers†	Wholly unemployed excluding school leavers			Unfilled vacancies for adults				
			Index†	% change on year earlier	Basic materials and fuel used†	Manufactured products: home sales†		Mid-month or monthly average†	Change from previous period†	Normal seasonal change	Mid-month or monthly average†	Change from previous period†	Normal seasonal change			
	at 1958 prices													at current prices		
Base of index	Dec. 1958	Apr. 1959	Jan. 17, 1956 (Derived series from January 1963)		1954	1954	Jan. 31, 1956	series shown in thousands						1958	1958	series shown in £ million
Value in base year, £m.	..	..	—		—	—	—							3,748	3,176	
1958	100	..	109·0	+3·0	102·8	113·4	114·3	402	+113	..	136	—49	..	100	100	+342
1959	101	135	109·6	+0·6	103·4	114·2	117·4	433	+ 31	..	157	+21	..	106	105	+140
1960	117	136	110·7	+1·0	104·5	116·0	122·5	337	— 96	..	212	+55	..	121	112	—238
1961	120	104	114·5	+3·4	104·4	119·1	130 3	305	— 32	..	213	+ 1	..	117	116	— 10
1962	115	100	119·3	+4·2	103·0	120·6	136·2	419	+114	..	149	—64	..	120	119	+102
1963								502*	+ 83*	..	144	— 5	..			
1962																
1st quarter	121	98	117·7	+4·7	104·0	120·2	133·7	408	+ 69	+42	130	—25	— 7	117	116	+ 37
2nd quarter	120	99	120·2	+5·6	103·3	120·3	135·6	387	— 21	—57	172	+22	+32	120	121	+ 43
3rd quarter	119	92	119·7	+3·8	102·2	120·8	137·3	390	+ 3	—34	156	—16	+ 7	123	121	— 18
4th quarter	115	100	119·6	+2·6	102·5	121·1	138·3	491	+101	+49	120	—36	—32	120	120	+ 40
1963																
1st quarter	117	100	121·4	+3·1	103·6	121·4	139·4	627	+136	+42	113	— 7	— 5	120	123	+ 70
2nd quarter	123	105	122·1	+1·6	104·2	121·8	140·9	504	—123	—58	147	+34	+33	127	127	+ 23
3rd quarter	129*	101*	121·3	+1·3	104·2*	122·1*	141·5	4..	— 76	—34	157	+10	+ 6	132	131	+ 15
4th quarter								45..*	+ 22*	+50	157	Nil	—34			
1963																
May	122	105	122·1	+1·7	104·2	121·8	140·9	506	— 47	—23	146	+ 8	+ 9	126	129	..
June	123	105	122·1	+1·0	104·5	121·8	141·1	454	— 52	—33	158	+12	+13	128	130	..
July	.24*	103*	121·4	+0·8	104·5	122·0	141·4	424	— 30	—15	160	+ 2	+ 3	134	128	..
August	126*	100*	121·0	+1·3	104·1	122·0	141·5	430	+ 6	+10	153	— 7	— 9	127	133	..
September	129*	101*	121·4	+1·8	104·0*	122·2*	141·7	430	Nil	+11	158	+ 5	— 7	135	131	..
October	132*	111*	121·8	+2·3	104·7*	122·3*	141·7	448	+ 18	+27	160	+ 2	—12	130	129	..
November			122·2	+2·2	106·0*	122·3*	143·0	456	+ 8	+19	157	— 3	—16	135	129	..
December								447*	— 9*	— 1	155	— 2	—11			

† NOT seasonally adjusted. * Provisional.

United Kingdom trade in November

EXPORTS HAVE BEEN growing less quickly in the last few months after the rapid increase in the first half of the year. In fact in the last three months they were a shade less than in the previous three months though examination of the detailed figures suggests that after taking account of special features exports have still been on a rising trend though probably a slower one than earlier in the year. A major contribution to the fast growth of exports in the first half of the year had been made by enlarged shipments of oil, sugar at higher prices, and some basic materials. These exports have fallen back lately. Exports of manufactured goods have continued to grow. During the last few months there has been no change in exports to Western Europe, where there were increased exports of oil earlier, whilst exports to the sterling area have grown only slowly since the first quarter of this year and fell back in the last few months.

Imports have continued to rise. In the last three months their value was 2 per cent more than in the previous three months and 10 per cent more than in the second half of last year. The most notable feature lately has been the vigorous growth of imports of industrial materials which began to rise in the second quarter. In the last three months they were 11 per cent more than in the second quarter. Imports of food were reduced in the last three months.

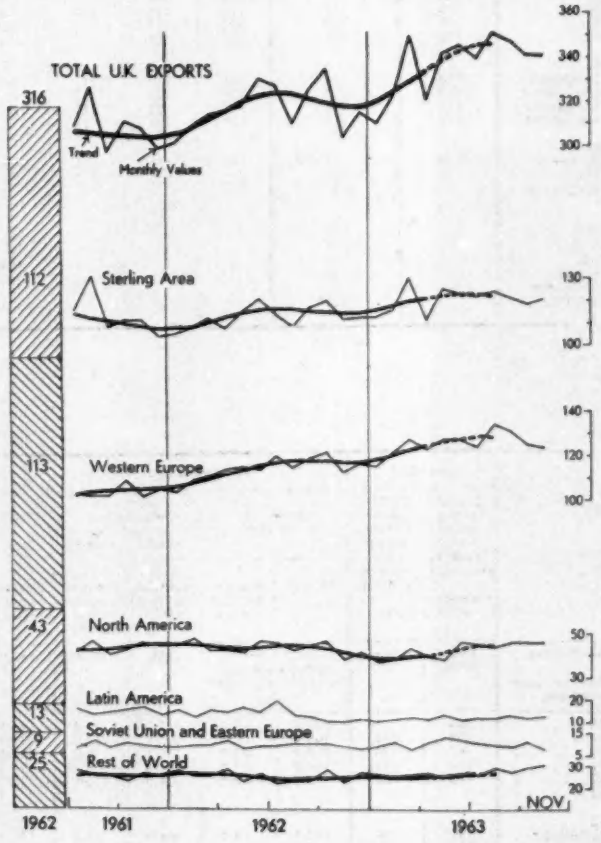
The trade gap (the difference between imports valued c.i.f. and exports and re-exports valued f.o.b.) has widened this year. In the last three months it was £59 million a month (seasonally adjusted). In the first three quarters of the year it was £36 milion, £47 million and £53 million a month, respectively. During 1962 it averaged £45 million a month.

Exports

After a sharp increase in the first quarter exports to the sterling area were growing only slowly and this now seems to have stopped. In the last three months these exports were 2 per cent less than in

United Kingdom exports: areas

Seasonally adjusted £ million f.o.b. monthly averages or calendar months



United Kingdom Trade

A. Recorded values £ million per month

	Exports f.o.b.	Imports c.i.f.	Re-exports f.o.b.
1961	306·8	366·3	13·2
1962	316·0	374·4	13·1
1962 3rd quarter	300·6	368·6	11·2
4th quarter	325·4	378·8	14·3
1963 1st quarter	332·6	381·3	13·3
2nd quarter	343·6	397·5	13·3
3rd quarter	324·9	400·7	11·6
1963 June	335·5	383·0	13·1
July	340·4	430·0	12·5
August	328·6	392·7	11·4
September	305·3	386·8	10·8
October	354·9	443·5	13·4
November	353·8	424·0	13·7

B. Seasonally adjusted values £ million per month

	Exports f.o.b.	Imports c.i.f.	Re-exports f.o.b.
1962 3rd quarter	320	385	12
4th quarter	317	374	14
1963 1st quarter	327	375	12
2nd quarter	335	395	13
3rd quarter	346	412	13
1963 June	345	400	14
July	339	419	14
August	351	398	13
September	348	420	13
October	341	404	12
November	341	422	14
June-August	345	406	13
Sept.-November	344	416	13
Jan.-November	337	397	13

	1962		1963							
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	June-Aug.	Sept.-Nov.	Sept.	Oct.	Nov.
Sterling Area	112	114	119	119	123	123	121	122	119	121
Western Europe	117	116	121	126	130	128	127	131	125	124
Economic Community	62	62	65	69	71	70	70	73	69	68
Free Trade Assocn. (inc. Finland)	43	44	44	45	47	46	45	46	45	45
North America	44	41	39	41	45	45	46	46	46	46
Latin America	15	10	11	12	12	12	13	13	12	13
Soviet Union and Eastern Europe	10	9	9	12	10	11	9	9	11	8
Rest of World	23	26	26	26	27	27	29	27	29	30
Total	320	317	327	335	346	345	344	348	341	341

the previous three. There had been reductions in exports to Australia, which were declining since early in the year, and New Zealand but modest increases to India and the Irish Republic and a substantial increase in exports to South Africa.

The rise in exports to North America continued in recent months with increases to both the United States and Canada.

After steady and rapid growth earlier in the year there has been a slackening of the expansion of exports to Western Europe. In the last three months they were 1 per cent less than in the previous three months. Exports to the Common Market were about the same with increases to France, Italy and the Netherlands offset by a reduction to West Germany. There was a substantial reduction in exports of oil to the Netherlands and West Germany. There was a reduction in exports to EFTA countries, about half of it to Sweden, and to the rest of Western Europe.

Exports to Latin America continue to recover after the large drop at the end of last year but remain well below the average rate last year.

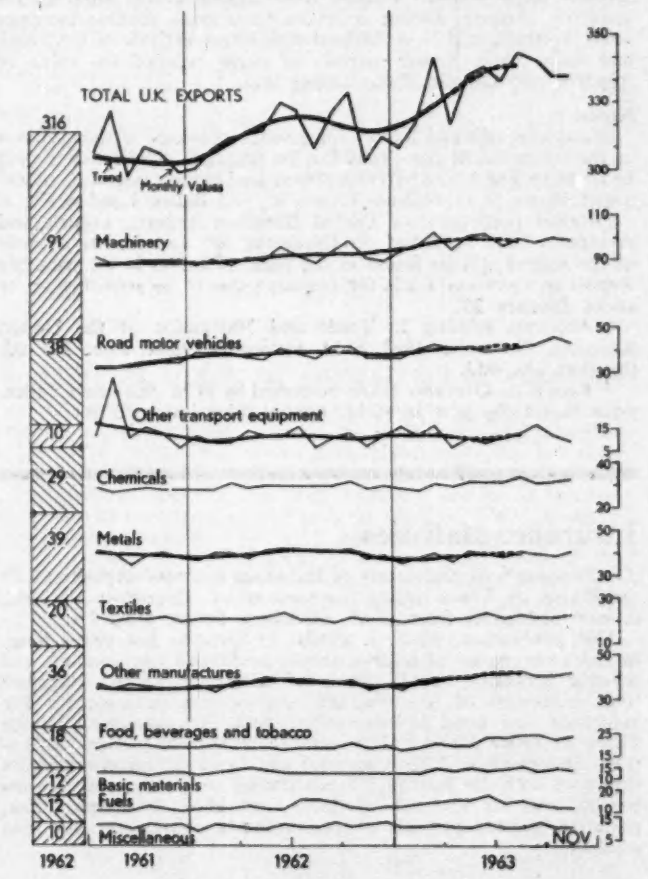
Exports to the Soviet Union tend to fluctuate. In the last three months they were at the average rate of the last two years if the exceptionally high rate in the second quarter, when there were large exports to Roumania, is ignored.

Exports to the rest of the world continue to grow.

Prominent in recent changes in exports has been the growth in road vehicles this year. In the last three months they were 9 per cent more than in the previous three months. There has been

United Kingdom exports: commodity classes

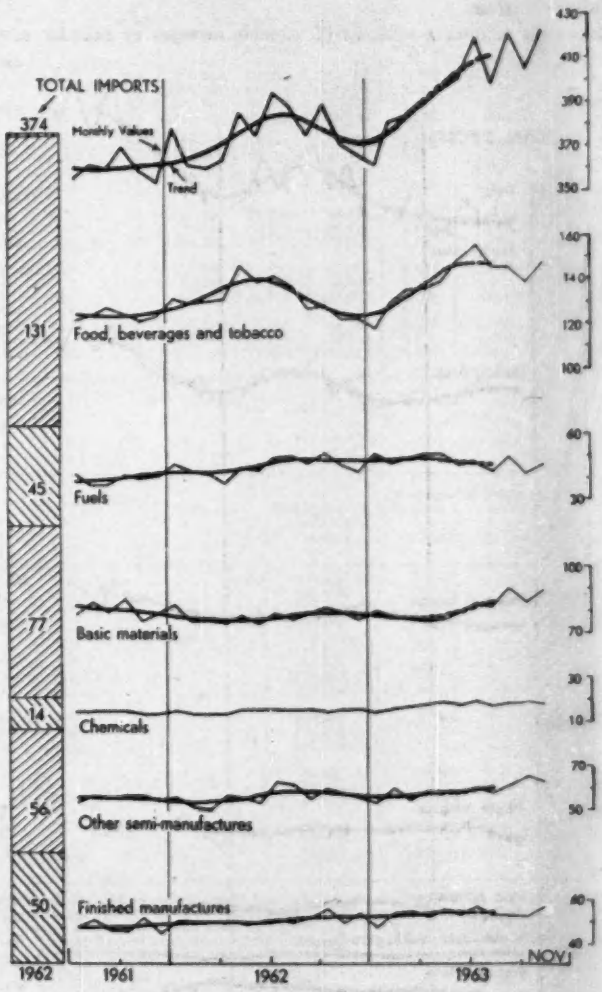
Seasonally adjusted £ million f.o.b. monthly averages or calendar months



	1962		1963							
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	June-Aug.	Sept.-Nov.	Sept.	Oct.	Nov.
Food, beverages and tobacco	18	19	18	21	24	23	23	24	22	23
Basic materials	12	12	13	14	14	14	13	13	14	13
Fuels	15	12	13	15	14	15	12	13	12	12
Manufactures	266	264	272	276	285	283	286	287	285	285
Machinery and transport equipment	139	140	150	146	151	148	153	155	155	149
Machinery	91	92	97	98	97	99	98	97	99	98
Road motor vehicles	38	37	39	40	41	40	43	42	45	43
Other transport equipment	10	10	14	8	13	10	12	16	11	9
Chemicals	29	29	29	31	31	32	31	30	31	32
Metals and misc. metal mfrs.	40	39	37	38	39	39	39	39	38	40
Textiles	20	20	20	21	22	22	22	21	21	22
Other mfrs.	37	36	37	40	41	42	40	40	40	41
Miscellaneous	11	11	11	10	11	11	10	12	10	10
Total	320	317	327	335	346	345	344	348	341	341

Imports: commodity classes

Seasonally adjusted £ million c.i.f. monthly averages or calendar months



	1962		1963							
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	June-Aug.	Sept.-Nov.	Sept.	Oct.	Nov.
Food, beverages and tobacco	134	123	126	141	148	149	143	145	138	147
Fuels	48	46	48	49	46	45	46	49	42	46
Basic materials	78	79	77	76	85	81	88	90	84	89
Chemicals	15	15	15	17	18	17	18	18	19	18
Other semi-manufactures	59	57	55	58	60	58	63	61	65	63
Finished manufactures	50	52	52	54	55	54	55	53	53	57
Miscellaneous	1	2	1	2	2	2	2	1	2	1
Total	385	374	375	395	412	406	416	420	404	422

little change in exports of machinery after the jump in the first quarter. Exports of fuel were high in the second quarter and have since declined to nearer average rates.

Imports

Imports of industrial materials have continued to increase. They turned up in the second quarter and have since risen rapidly. In the last three months they were £12 million a month (seasonally adjusted), 8 per cent more than in the previous three months and 11 per cent more than in the second quarter. The largest increases have been in imports of wool and timber accompanied by sizeable increases in imports of a range of semi-manufactures.

The value of imports of food was rising until the third quarter. In the last three months there was some reduction partly because of lower imports of sugar (despite higher prices). Among other food and feeding stuffs there have been increases recently in imports of meat, butter and cereals but imports of fruit and vegetables which rose in the third quarter have since fallen away.

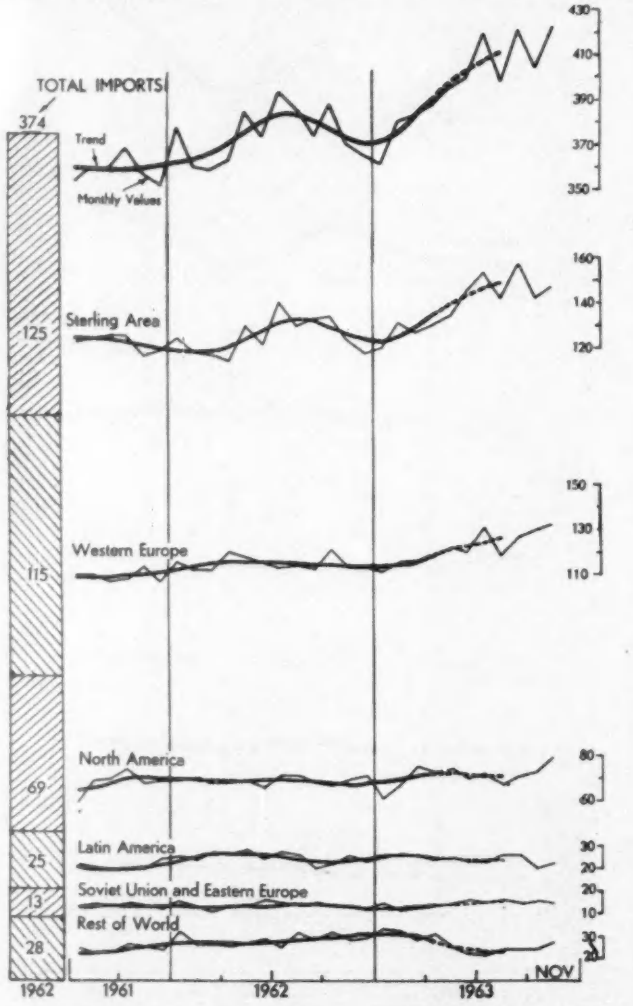
Imports of fuels may now have levelled out. They were high last winter and were declining during the summer months.

Imports of finished manufactures have continued to grow. Most of the increase this year has been in imports of consumer goods. In recent months there was a substantial increase in imports of clothing and footwear. There was no addition to imports of cars in the last three months. These imports, less than £2 million a month, are small in relation to total imports but they were rising rapidly earlier in the year.

There have been substantial increases lately in imports from Western Europe and North America (both the United States and Canada), and a modest rise from the sterling area. The larger imports from Western Europe were almost wholly from EFTA countries. Among sterling countries there were sizeable increases from Australia and New Zealand with larger arrivals of raw wool, and from India. Lower arrivals of sugar reduced the value of imports from the rest of the sterling area.

Imports: areas

Seasonally adjusted £ million c.i.f. monthly averages or calendar months



	1962		1963							
	3rd qtr.	4th qtr.	1st qtr.	2nd qtr.	3rd qtr.	June-Aug.	Sept.-Nov.	Sept.	Oct.	Nov.
Sterling Area	134	125	126	137	150	147	149	157	142	147
Western Europe	113	115	114	121	126	123	129	127	130	132
North America	70	69	68	72	71	70	75	71	73	79
Latin America	24	24	26	24	25	24	23	26	20	22
Soviet Union and Eastern Europe	13	13	12	15	15	16	14	14	15	14
Rest of World	28	29	31	26	24	23	25	24	24	27
Total	385	374	375	395	412	406	416	420	404	422

Notes:

Seasonally adjusted figures for periods previous to those shown in the tables below the charts can be supplied. Application should be made to The Board of Trade, Statistics Division (seasonal adjustment), Room D 53, Hillgate House, 35, Old Bailey, London, E.C.4.

Detailed particulars of United Kingdom imports, exports and re-exports were published on December 30* and further analysis of the figures will be found in the form of tables in the Monthly Report on Overseas Trade for January† due to be published on or about January 27.

* Accounts relating to Trade and Navigation of the United Kingdom, November 1963, H.M. Stationery Office, Price 30s. 0d. (by post 31s. 0d.).

† Report on Overseas Trade published by H.M. Stationery Office, price 3s. 6d. (by post 3s. 10d.). Annual subscription £2 6s.

Insurance statistics

THE 'Summary of Statements of Insurance Business' deposited with the Board of Trade during the year ended December 31, 1962, is now obtainable from H.M. Stationery Office, price 13s.

This publication, which is similar in form to last year's issue, includes summaries of balance sheets, profit and loss accounts and revenue accounts for all classes of insurance business, together with statements of new business and policies in force for life assurance and bond investment business. As announced in the *Board of Trade Journal* of November 22, the companion publication, 'Statements of Life Assurance and Bond Investment business deposited with the Board of Trade during the year ended December 31, 1962,' is now also available from H.M. Stationery Office, price 16 guineas per set of two volumes (which are not sold separately).

Business Monitor: Production Series

THE FOLLOWING titles and issues of Business Monitor Production Series are now available, and copies may be obtained by annual subscription from H.M. Stationery Office, P.O. Box 569, London, S.E.1:

Monthly at £1 a year, post free:
Rotating Electrical Machinery for July, 1963.
Electric Lamps for October, 1963.
Wheeled Tractors for October, 1963.

Quarterly at 7s. 6d. a year, post free:
Motor Control Gear for July-September, 1963.

Cinema admissions and takings in October

DURING October the weekly average of admissions to cinemas in Great Britain was 7·1 million and the weekly average of gross box office takings was £1·17 million.

Retail sales in N. Ireland in October

STATISTICS prepared by the Ministry of Commerce show that the total value of retail sales in Northern Ireland in October was 5 per cent higher than a year earlier, compared with increases of 7 per cent in September and 3 per cent in August.

Sales by food shops in October were 5 per cent higher than a year earlier, while clothing and footwear and household goods shops were also up 5 per cent on the previous year.

Further details may be had on application to Northern Ireland Index of Retail Sales, Room 35, Ministry of Commerce, Chichester Street, Belfast. (Tel. Belfast 28271, Ext. 113).

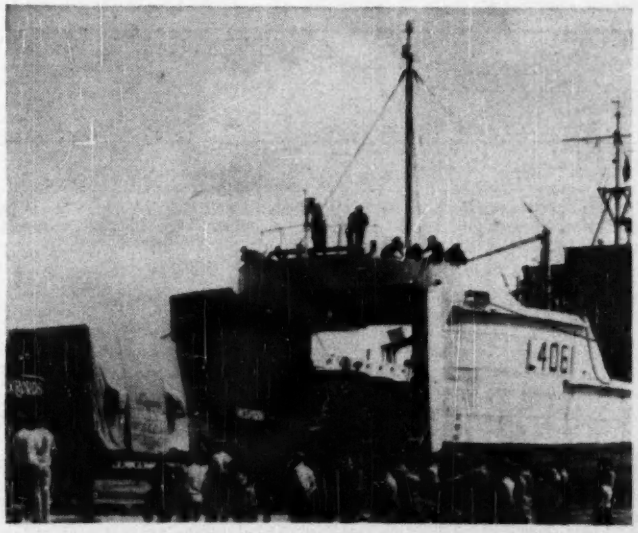
Index numbers of value of sales per week (1961 = 100) and percentage changes compared with a year earlier.

	All kinds of business		Food shops		Clothing and footwear shops		Household goods shops		Other shops	
		%		%		%		%		%
1961 Year	100		100		100		100		100	
1962 Year	103	+3	105	+5	100	Nil	104	+ 4	101	+1
1962 Third quarter	100	+2	103	+6	92	Nil	100	— 2	99	—1
Fourth quarter	117	+5	111	+5	105	+ 7	116	+ 9	121	+3
1963 First quarter	97	+4	106	+4	88	+ 6	96	+ 1	86	+1
Second quarter	105	+3	110	+5	105	+ 3	102	— 2	98	+2
Third quarter	104	+4	107	+3	100	+ 8	103	+ 8	102	+3
1963 January	94	+4	105	+6	84	+ 6	89	— 2	86	+1
February	96	Nil	108	+3	86	— 1	98	— 3	84	—2
March	100	+7	107	+4	95	+15	101	+ 7	89	+4
April	102	+1	108	+5	99	— 6	94	+ 1	96	Nil
May	110	+4	114	+6	115	+ 3	112	+ 2	99	+4
June	104	+4	109	+5	100	+14	102	—10	100	+3
July	101	+4	104	+4	92	+ 4	102	+ 6	104	+5
August	105	+3	108	+2	103	+ 8	105	— 2	103	+1
September	106	+7	109	+5	104	+12	116	+20	99	+2
October	109	+5	111	+5	112	+ 5	117	+ 5	100	+2

N. Ireland index of industrial production

THE PROVISIONAL index of industrial production for Northern Ireland for October, 1963, prepared by the Ministry of Commerce, is 129 (1958=100). This is one point higher than the index for September, 1963, and five points higher than for October, 1962.

The index numbers of the main industrial groups in October, 1963, with the increase or decrease on October, 1962, shown in brackets are:- textiles 134 (+13 points): clothing 128 (+5); engineering and metals 104 (+6); food, drink and tobacco 119 (no change): timber and furniture 168 (+ 12 points); other manufacturing industries 192 (−9); construction 135 (−1); gas, electricity and water 151 (+ 12).



A GEC generator being driven ashore at St. Helier, Jersey, having crossed the Channel in a RASC landing craft. The equipment which consisted of an alternator and gas turbine generator was protected throughout its journey by Driclad covers made by Export Packing Service Ltd.

Photo: General Electric Co. Ltd.

Production of cars and commercial road vehicles in November

THE FOLLOWING TABLE shows figures of production of road vehicles for periods up to and including November, 1963, and exports of these goods as recorded in the Trade and Navigation Accounts. Both groups of figures cover complete vehicles (including unassembled vehicles for export) and chassis with engines for delivery as such.

Production

Number

	No. of weeks	Passenger Cars (including taxis)		Commercial Road Vehicles			
				Goods		Omnibuses, Coaches and Trolleybuses	
		Total	Weekly Average	Total	Weekly Average	Total	Weekly Average
1959	52	1,189,943	22,884	353,105	6,790	17,379	334
1960	52	1,352,728	26,014	438,924	8,441	19,048	366
1961	52	1,003,967	19,307	443,117	8,521	17,050	328
1962	52	1,249,426	24,027	408,514	7,856	16,590	319
1962 1st quarter	13	327,407	25,185	107,682	8,283	4,269	328
2nd quarter	13	331,820	25,525	101,671	7,821	3,862	297
3rd quarter	13	289,060	22,235	92,818	7,140	3,941	303
4th quarter	13	301,139	23,165	106,343	8,180	4,518	348
1963 1st quarter	13	382,203	29,400	97,431	7,495	4,985	383
2nd quarter	13	420,896	32,377	96,589	7,430	4,607	354
3rd quarter	13	366,229	28,171	88,727	6,825	3,884	299
1962 September	5	131,949	26,390	41,872	8,374	1,688	338
October	4	92,786	23,197	33,427	8,357	1,341	335
November	4	95,606	23,902	35,012	8,753	1,484	371
1963 September	5	168,464	33,693	41,748	8,350	1,756	351
October	4	140,937	35,234	32,535	8,134	1,455	364
November	4	143,566	35,892	33,816	8,454	1,453	363

Exports

Number

	Passenger Cars (including taxis)	Commercial Road Vehicles	
		Goods	Omnibuses, Coaches and Trolleybuses
1959	568,971	122,569	4,858
1960	569,889	139,134	6,391
1961	370,744	160,046	6,913
1962	544,792	140,728	7,413
1962 1st quarter	141,762	36,236	2,011
2nd quarter	146,500	38,205	2,008
3rd quarter	130,262	32,004	1,636
4th quarter	126,268	34,283	1,758
1963 1st quarter	150,305	36,944	1,882
2nd quarter	156,372	39,926	2,133
3rd quarter	142,178	34,289	1,837
1962 September	44,429	10,460	618
October	47,256	12,313	640
November	41,173	11,709	540
1963 September	47,611	10,188	500
October	58,914	13,756	551
November	51,051	12,211	592

Note: There are certain differences of timing and coverage between the production and export figures, e.g. the export figures include battery-operated road vehicles throughout and from January 1963 road tractors, while the production figures exclude the battery-operated road vehicles and include road tractors. Station wagons and estate cars are included with passenger cars throughout. The quarterly export figures include amendments not made to monthly figures.

SUBSCRIPTIONS AND SALES

Readers are reminded that subscriptions and sales inquiries should be addressed to the publishers at either of the following addresses: York House, Kingsway, London W.C.2; 423 Oxford St., London, W.1; 13A Castle St., Edinburgh 2; 39 King St., Manchester 2; 35 Smallbrook, Ringway, Birmingham 5; 109 St. Mary St., Cardiff; 50 Fairfax St., Bristol 1; 80 Chichester St., Belfast; or through any bookseller.

Telephone inquiries should be made to Waterloo 4944, Ext. 1195.

Government surplus sales by auction

AIR MINISTRY

1964	Stores	Location	Auctioneers
Jan. 9 .	Miscellaneous stores and equipment . .	No. 35 Maintenance Unit, Royal Air Force, Heywood.	Brady & Son, 17 Warren Street, Stockport, Cheshire. (Tel. Stockport 2252).

The above sale will include transformers, radio and radar equipment including receivers, valves, rectifiers, resistors, capacitors, and other electronic equipment, accumulator, low pressure, radar and hydraulic servicing trolleys, de-icing plant, test sets, dynameters, weighing machines, hydraulic jacks, cranes, airframe spares, generating sets, portable compressors, steel safes, electric irons and kettles, cable, accumulators, ball and roller bearings, nuts, bolts, screws, etc., metal bedsteads, miscellaneous stores and equipment.

Jan. 22 .	Miscellaneous stores and equipment . .	No. 7 Maintenance Unit, Royal Air Force, Quedgeley.	Bruton Knowles & Co., Albion Chambers, King Street, Gloucester. (Tel. Gloucester 21267).
Feb. 6 .	Miscellaneous stores and equipment . .	No. 25 Maintenance Unit, Royal Air Force, Hartlebury.	Nock & Joseland, Bank Buildings, Kidderminster, Worcs. (Tel. Kidderminster 2053).

Catalogues for the above sales may be obtained within fourteen days of the advertised date of sales, on application to the auctioneers. Catalogues for sales held at Maintenance Units cost 1s. 0d. each (*Postal Orders only*), all other catalogues free.

WAR OFFICE

1964	Stores	Location	Auctioneers
Jan. 15 .	Miscellaneous stores including: . .	W.D. Storage Depot, Ruddington, Notts. .	Walker, Walton & Hanson (Dept. L), Byard Lane, Bridlesmith Gate, Nottingham. (Tel. 54272).

Tyres, tubes and wheels; clutch and transmission spares; dynamos; starter motors; armatures; suppressors; air cleaner elements; fuel injection pumps; prop. shafts; fans; Land Rover spares; hydraulic jacks; electrical spares; copper piping; canvas covers; ball and roller bearings; fire fighting equipment; protective gloves and gauntlets; long woollen and cotton drawers; felt and fur felt hats; B.D. blouses and trousers (dyed blue); lanyards; 'housewives', etc.

Jan. 23 .	Engineering, electrical and miscellaneous stores.	Technical Stores Sub-Depot, Wem, Salop. .	Hall, Wateridge & Owen (Dept. L), High Street, Shrewsbury. (Tel. 2081).
Jan. 28-29 .	Machine tools, plant and equipment, clothing and textiles, and miscellaneous stores.	W.D. Storage Depot, Royal Arsenal, Woolwich, London, S.E.18.	Fuller, Horsey, Sons & Cassell (Dept. L), 10 Lloyds Avenue, London, E.C.3. (Tel. Royal 4861).
Feb. 7 .	Machine tools and miscellaneous stores .	W.D. Depot, Rhydymwyn, and various other locations. (*Sale at Cheetham Town Hall, Manchester*, 8.)	J. H. Norris & Son (Dept. L), 380 Deansgate, Knott Mill, Manchester, 3. (Tel. Blackfriars 4559).
Feb. 13-14 .	Miscellaneous stores	Central Ordnance Depot, Didcot, Berks. .	Simmons & Sons (Dept. L), 12 Station Road, Reading. (Tel. 54025).

Catalogues for each sale shown above may be obtained from the appropriate auctioneer 14 days prior to date of sale, price 1s. 0d. (*Postal Orders only.*)

MINISTRY OF PUBLIC BUILDING AND WORKS

1964 .	Description of Goods	Location	Auctioneers
Jan. 7 .	Office and miscellaneous furniture, domestic refrigerators, electric and other fittings, canteen equipment, crockery, etc.	Ministry of Public Building and Works, Supplies Division Stores, Shed 10, Site 1, Kidbrooke Park Road, London, S.E.3.	Hollingsworth, Bank Chambers, 329 High Holborn, London, W.C.1. (Tel. Holborn 0337).

Catalogues, price 6d., are obtainable direct from the auctioneers. View-days: day preceding the sale and morning of sale.

1964	Description of Goods	Location	Auctioneers
Jan. 24 .	Fifteen corrugated iron, timber and asbestos huts.	Ministry of Aviation Airfield, West Freugh, Stranraer, South West Scotland.	Harrison & Hetherington Ltd., Botchergate, Carlisle. (Tel. Carlisle 26292/3).

Catalogues are obtainable direct from the auctioneers. View-days: Monday, Tuesday, Wednesday and Friday from 9 a.m. to 12.30 p.m. and 2 p.m. to 4 p.m. between January 6 and January 24, 1964.

SALE BY TENDER – EX LONDON (HEATHROW) AIRPORT, HOUNSLOW, MIDDLESEX

1 No. 'Middlesex' type S.B.2, timber sectional office building, 160 ft. by 40 ft., on a timber base, together with all fittings, hardboard partitions, some of which are half-glazed, and all electrical fittings and wiring within the building. The building is in very good condition.

Applications for tender documents should be made to Supplies Division (Disposals), Ministry of Public Building and Works, Southbridge House, Southwark Bridge Road, London, S.E.1, by not later than January 10, 1964.

Recent export orders

United Kingdom firms are invited to send in brief details of new export orders or contracts for publication on this page.

Cranes sold at Swiss fair
The Jones giant mobile crane powered by a 4.270 diesel engine made by Perkins of Peterborough, which dominated the forecourt of the Hallenstadion during the recent British Industrial Fair was sold to one of Switzerland's biggest construction companies. By the end of the first morning of the fair K. & L. Steelfounders of Letchworth had received orders for two smaller Perkins powered cranes.

Labels for Nigerian census
As a safeguard against double counting in the recent Nigerian census labels, supplied by Pirie Appleton division of Wiggins Teape of London, were fixed to the outside of dwellings after all the occupants have been recorded. 20,000,000 numbered PVC labels were supplied.

Sudanese dam contract
Mather and Platt Ltd., Manchester, will be the main electrical and mechanical contractors for the service power station at the Roseires Dam in the Sudan which is being built by the Ministry of Irrigation and Hydro-electric Power. The order was gained in the face of strong international competition.

Switzerland orders buses
Royal Tiger Worldmaster bus chassis, made by Leyland Motors Ltd., with Italian bodies are to take over from trams at Schwyz, capital of the Swiss canton of the same name.

Cranes for Turkey
Stothert and Pitt Ltd., Bath, have received a repeat order for ten dockside cargo cranes for the port of Iskenderun on the Mediterranean coast. Capacity ranges from 3 to 25 tons.

Pilgrims railway to be restored
A contract worth about £10 million has been signed by a British consortium for the renovation of the Hedjaz Railway, the old Turkish pilgrim route destroyed by Lawrence of Arabia. The contract was awarded by the Executive Commission for Rehabilitation of the Hedjaz Railway to Alderton Construction Co. Ltd., London, principal agents, and Martin Cowley Ltd.

Brazil orders pipeline valves
The Newman Hender Group, Stroud, are to supply 24 Newman-McEvoy pipeline valves for use on the $17 million 220-mile Brazilian oil pipeline between Rio de Janeiro and Belo Horizonte.

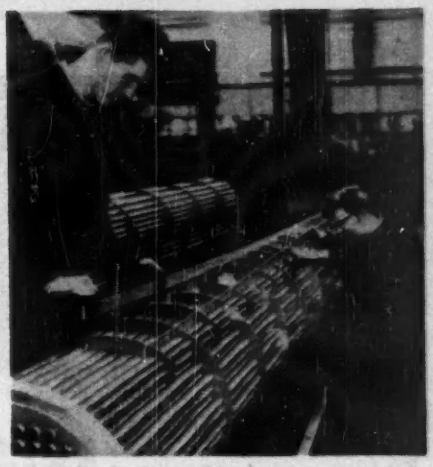
Another Durgapur contract
The Wellman Smith Owen Engineering Corporation Ltd., London, have received an order from Hindustan Steel Ltd., for the extension to the Durgapur Steelworks. It covers a 220-ton open hearth furnace, waste heat boiler plant, extensions to existing buildings, heavy duty cranes, and all necessary plant and equipment. The order is worth over £2 million.

South African tractor order
From South Africa have come orders for 24 Mandator prime mover chassis units, made by A.E.C. Ltd., London, representing an on the road value of over £150,000.

Gas turbines for West German oilfield
Bristol Siddeley Engines Ltd., London, have received an order worth £130,000 from a West German oilfield for two 4,250s h.p. Proteus gas turbines to be used for pumping crude oil.

Repeat order from United States for pumps
A repeat order for Easiclean pumps has been received by Plenty and Son Ltd., Newbury, from the Colgate-Palmolive Company in the United States. The seventh to be ordered by the company, the Universal type will handle hot soap.

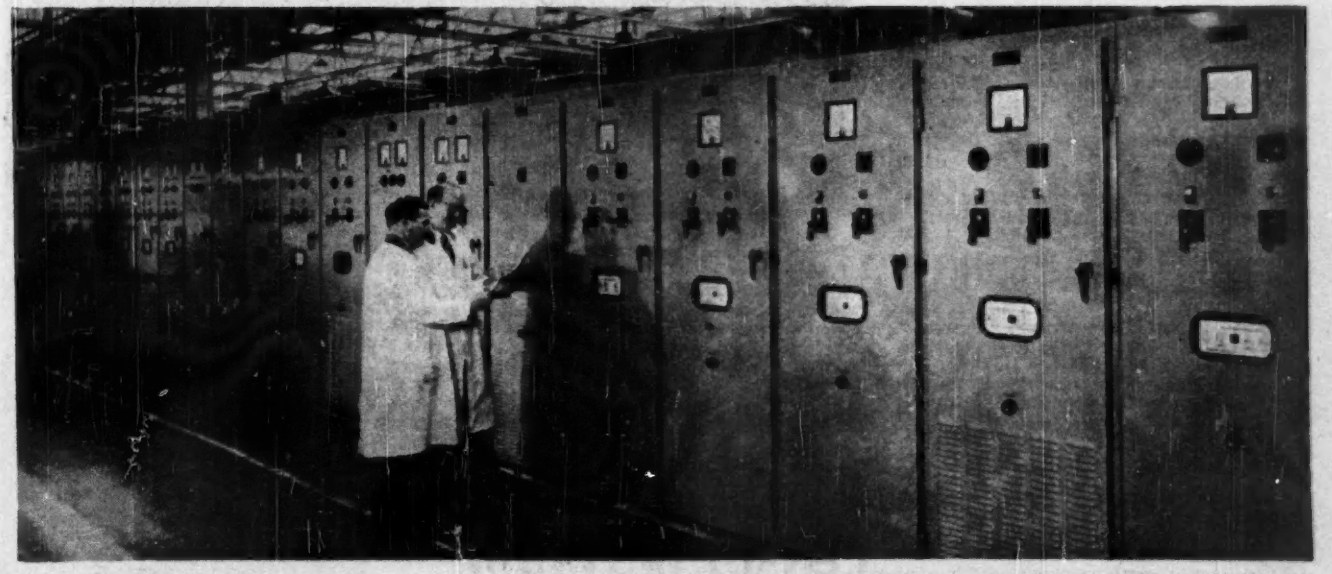
Canada buys gears
A £70,000 order for 24 reduction units has been placed by the Brightside Foundry and Engineering Co., with the David Brown Corporation (Sales) Ltd., Huddersfield. They are to have high and low speed couplings and are for use in a Canadian rod and bar mill.



An urgent contract won last December by Daniel Adamson & Co. Ltd., Dukinfield, Cheshire, was recently completed a few days ahead of a very tight production schedule. The order covers 40 heat exchangers required for a new lubricating oil plant at Point-a-Pierre, Trinidad, for Texaco Trinidad Inc. One of the 20-feet long heat exchangers is seen being assembled at the firm's Dukinfield works.

Data handling systems for wind tunnels
British Aircraft Corporation Industrial Systems Group, London, have delivered a high-speed wind tunnel data handling system to the National Aero and Space Laboratories in Amsterdam. N.L.R. have also ordered a second system for use in their transonic wind tunnel.

Battery operated tractors
An order has been received by Wessex Industries (Poole) Ltd., from South African Railways for 11 Wrigley 10-ton capacity battery operated tractors. The order was gained in the face of world-wide competition.



This 21 panel switchboard being inspected at the English Electric Co. Ltd.'s Liverpool works is part of a £6 million contract for a 120,000 kW extension to the Cairo South Power Station. The Panel will control the station supplies. The extension, designed to meet the increasing domestic and industrial demand for power in Cairo, is due to come into operation next summer.

Exhibitions and Fairs

CHANGES IN TRADE FAIRS AND EXHIBITIONS ANNOUNCEMENTS

BECAUSE *of pressure on space all the various classified lists of trade fairs and exhibitions will be published in full only on the dates indicated below:*

	Date Last Published	Date Next Published
Outside Europe	*This Issue*	*April 3*
Europe	*Dec. 13*	*Mar. 6*
United Kingdom	*Nov. 1*	*Feb. 7*

Amendments and additions to the three lists will be shown in the issues of the intervening weeks.

No responsibility is taken for the standing of organizations or individuals mentioned in the lists, and dates, etc., may be subject to alteration.

The Board of Trade Export Publicity and Fairs Branch, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 3096, Europe; 3097 United Kingdom and Outside Europe) will be glad to answer general inquiries but applications should be made to the organizers or United Kingdom agents for details of costs and conditions of participation. Export Publicity and Fairs Branch can also provide information about other events which, owing to space limitation, are not included in the lists.

* *indicates fair which is held annually at approximately the time stated.*

† *indicates fair which is held in alternate years at approximately the time stated.*

Amendments and Additions to Classified Lists

The fairs and exhibitions given below are amendments and additions to the full lists published in the *Board of Trade Journal* on December 13 and November 1, respectively.

EUROPE

Amendment:

The Board of Trade have been advised that the Paris International Exhibition of Women's Ready-Made Apparel will be held from April 18-23, 1964, and not from April 12-20, as shown in *Board of Trade Journal* of 13 December, 1963.

Addition

BASLE: 3RD INTERNATIONAL HARDWARE EXHIBITION "INTERFEREX" – August 29-31, 1965.

† Apply, Interferex Exhibition A.G. Talstrasse 66 Zurich 1.

UNITED KINGDOM

Addition

LONDON: 17TH ENGINEERING EXHIBITION – October 20-22, 1964. At the Royal Horticultural Society's New Hall, S.W.1.

* Apply, Engineering Industries Association, 9, Seymour Street, London, W.1. (Tel. Welbeck 2241.)

Members of the British Menswear Guild in council recently at the Café Royal, London. From left to right: Mr. J. K. King, Chester Barrie Ltd.; Mr. Gilbert Peake, managing director, Rodex (W. O. Peake) Ltd.; Mr. Stewart Kennedy, managing director, Church & Co. Ltd.; Mr. Gerald Abrahams, Guild chairman for 1964; Mr. Roy Warden, Guild chairman for 1963; Mr. John Walters, Guild secretary; Mr. Amyas Chichester, executive director, Christy & Co. Ltd.; and Mr. K. Julian, merchandiser, D. Byford & Co. Ltd.

During their recent visit to Britain, Mr. I. R. Pande, of the Nepalese Ministry of Economic Planning and Mr. K. B. Malla, Secretary of the Ministry of Commerce and Industry, spent a day touring the Preston and Liverpool Works of The English Electric Company in Lancashire. The tour included an inspection of the diesel engine works at Preston to look at the production of diesel generators similar to the 4,470 kilowatt and 1,470 kilowatt units ordered by the Government of Nepal for the Hetaura and Patan power stations. The visitors also met two young Nepalese engineers of the Electricity Corporation who are training with English Electric. The visitors are seen with Mr. B. Wright (left) English Electric's Export Department; Mr. J. Y. McDonald (centre), manager of the Diesel Engine Division of Preston Works; and Mr. W. Waddell, Diesel Engine Division, Preston.

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BRITISH EXHIBITION AUSTRALIA and BRITISH FORTNIGHT

SYDNEY

25 SEPTEMBER—10 OCTOBER 1964

Sponsored by Association of British Chambers of Commerce; Australian British Trade Association; Federation of British Industries; Institute of Directors; National Association of British Manufacturers

Trade fairs and exhibitions outside Europe

1964: General

PORT ELIZABETH: P.E. CENTENARY SHOW AND TRADE FAIR – February 27-March 3.
At the Fair Grounds. Apply, Mr. J. G. C. Marriott, P.E. Centenary Show and Trade Fair, P.O. Box 502, Port Elizabeth, South Africa.

TRIPOLI: INTERNATIONAL TRADE FAIR – February 28-March 20.
* Apply, Exhibitors' Section, Director-General of the Tripoli International Fair, Tripoli, Libya

JOHANNESBURG: RAND EASTER SHOW – March 17-30.
* At Milner Park. Apply, Witwatersrand Agricultural Society, P.O. Box 4344, Johannesburg.

OSAKA: 6TH INTERNATIONAL TRADE FAIR – April 9-29.
† Apply, Osaka International Trade Fair, Honmachibashi, Higashi-Ku, Osaka, Japan.

BULAWAYO: CENTRAL AFRICAN TRADE FAIR AND EXHIBITION – April 23-May 2.
* Apply, General Manager, Bulawayo Agricultural Society, P.O. Fomona, Bulawayo, S. Rhodesia.

CASABLANCA: INTERNATIONAL TRADE FAIR – April 30-May 17.
* Apply, British Chamber of Commerce, 101 Boulevard Mohammed El Hansali, Casablanca.

VANCOUVER: BRITISH COLUMBIA INTERNATIONAL TRADE FAIR – May 13-23.
At Exhibition Park. Apply, Agent General, British Columbia House, 1-3 Regent Street, London, S.W.1. (Tel. Whitehall 6857).

BEIRUT: 2ND INDUSTRIAL AND COMMERCIAL EXHIBITION – May 28-June 7.
* Apply, The Director, Stade Universitaire Armand du Chayla, 688 Rue de Damas, Beirut, Lebanon.

TEL-AVIV: INTERNATIONAL TRADE FAIR – June 16-July 7.
† Apply, Industrial and Trade Fairs Ltd., Commonwealth House, New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

WELLINGTON: NEW ZEALAND SECOND INTERNATIONAL TRADE FAIR – August 20-September 5.
Apply, The Secretary, Wellington Show Association Inc., P.O. Box 6141, Wellington, New Zealand.

IZMIR: INTERNATIONAL TRADE FAIR – August 20-September 20.
* Apply, The Secretary, The British Chamber of Commerce of Turkey (Inc.), P.O. Box 190, Galata-Istanbul, Turkey.

TORONTO: CANADIAN NATIONAL EXHIBITION – August 21-September 7.
* At Exhibition Park. Apply, Canadian National Exhibition Representative, Columbia House, 3 Lower Regent Street, London, S.W.1. (Tel. Whitehall 2794).

SAN FRANCISCO: 7TH WORLD TRADE FAIR – September 10-20.
Apply, United States World Trade Fair, 331 Madison Avenue, New York 17, N.Y.

SYDNEY: BRITISH EXHIBITION, AUSTRALIA – September 25-October 10.
Apply, British Overseas Fairs Ltd., 21 Tothill Street, London, S.W.1. (Tel. Abbey 6376).

PEKING: BRITISH EXHIBITION – November 2-14.
Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1/19 New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

1964: Specialized

Agriculture, agricultural machinery, dairy industries and livestock

TORONTO: CANADA FARM AND INDUSTRIAL EQUIPMENT SHOW – January 29-February 1.
* Apply, Mr. L. L. Sykes, 4881 Yonge Street, Willowdale, Ontario.

MONTREAL: SALON NATIONAL DE L'AGRICULTURE – February 8-14.
* Apply, Mr. Gabriel Renaud, 10918 St. Denis Street, Montreal 12, P.Q.

Automacion

NEW YORK: 19TH INTERNATIONAL INSTRUMENT-AUTOMATION CONFERENCE AND EXHIBITION – October 12-15.
* At the Coliseum. Apply, Instrument Society of America, 530 William Penn Place, Pittsburg, Pennsylvania.

Boats

NEW YORK: NATIONAL MOTOR BOAT SHOW – January 15-26.
* Apply, National Association of Engine and Boat Manufacturers Inc., 420 Lexington Avenue, New York 17, N.Y.

TORONTO: CANADIAN BOAT SHOW – January 31-February 8.
* Apply, Canadian Boat Show, Canadian National Sportsmen's Show, 85 King Street East, Toronto, 1.

MIAMI: INTERNATIONAL BOAT SHOW – February 14-19.
* At Dinner Key Auditorium. Apply, Miami International Boat Show, 1333 South Miami Avenue, Miami 32, Florida.

CHICAGO: NATIONAL BOAT TRAVEL AND OUTDOORS SHOW – March 21-29.
* Apply, Outboard Industry Associations, 307 North Michigan Avenue, Chicago 1, Illinois.

MINNEAPOLIS: BOAT, SPORTS AND TRAVEL SHOW – March 27-April 5.
* Apply, General Shows Inc., 409 Times Building, Minneapolis 1.

CHICAGO: MARINE TRADES EXHIBITION AND CONFERENCE – September 17-20.
* Apply, Outboard Boating Club of America, 307 North Michigan Avenue, Chicago 1, Illinois.

Building

TORONTO: CONSTRUCTION AND PUBLIC WORKS SHOW – May 4-7.
At Industry and Coliseum Buildings, Exhibition Park. Apply, Maclean-Hunter Publishing Co. Ltd., 481 University Avenue, Toronto 2.

Chemical

CHICAGO: 12TH NATIONAL CHEMICAL EXPOSITION – September 1-4.
At Conrad Hilton Hotel. Apply, Chicago Section, American Chemical Society, 56 East Randolph Street, Chicago 1, Illinois.

Electrical, radio, television, electronics

CHICAGO: ELECTRONIC PARTS DISTRIBUTORS SHOW – May 18-20.
* Apply, Electronic Industry Show Corporation, 100 South Wacker Drive, Chicago.

NEW YORK: INTERNATIONAL ELECTRICAL INDUSTRY SHOW – May 25-27.
† Apply, Mr. Harold R. Meyer, International Electrical Industry Show, 310 Madison Avenue, New York 17, N.Y.

Engineering, machinery, machine tools

CHICAGO: 13TH NATIONAL AIR-CONDITIONING, HEATING AND REFRIGERATION EXHIBITION – January 20-23.
† Apply, Mr. George E. Mills, Show Director, 1346 Connecticut Avenue, N.W., Washington 6, D.C.

CLEVELAND: NATIONAL PLANT MAINTENANCE AND ENGINEERING SHOW – January 27-30
* Apply, Clapp and Poliak Inc., 341 Madison Avenue, New York 17, N.Y.

MELBOURNE: WOODWORKING MACHINERY EXHIBITION – April 13-17.
Apply, Melbourne Chamber of Commerce, 422 Collins Street, Melbourne, Australia.

DETROIT: ASTME TOOL EXPOSITION – April 20-24.
* At Cobo Hall. Exposition Committee, the American Society of Tool and Manufacturing Engineers, 10700 Puritan Avenue, Detroit 38, Michigan.

ATLANTIC CITY: FOUNDRY CONGRESS AND CASTING EXHIBITION – April 27-May 1.
* Apply, The American Foundrymen's Society, Golf and Wolf Roads, Des Plaines, Illinois.

NEW YORK: MATERIAL HANDLING INSTITUTE EASTERN STATES SHOW – May 5-7.
* At the Coliseum. Apply, Material Handling Institute, One Gateway Center, Pittsburgh 22, Pennsylvania.

CHICAGO: DESIGN ENGINEERING SHOW – May 11-14.
* At McCormick Place. Apply, Clapp and Poliak Inc., Management, 341 Madison Avenue, New York 17, N.Y.

SYDNEY: 6TH BIENNIAL SYDNEY INTERNATIONAL ENGINEERING AND INDUSTRIAL EXHIBITION – July 13-18.
† At the R.A.S. Showgrounds. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1. (Tel. Chancery 9011).

SEATTLE: MATERIAL HANDLING INSTITUTE SHOW – September 22-24.
* Apply, Material Handling Institute, One Gateway Center, Pittsburgh 22, Pennsylvania.

CHICAGO: CONVENTION AND EXHIBITION OF THE NATIONAL AUTOMATIC MERCHANDISING – October 17-20.
* Apply, National Automatic Merchandising Association, 7 South Dearborn Street, Chicago 3, Illinois.

PHILADELPHIA: AMERICAN SOCIETY FOR METALS, EXPOSITION AND CONGRESS – October 19-23.
* Apply, American Society for Metals, Metals Park, Novelty, Ohio, U.S.A.

TOKYO: JAPAN INTERNATIONAL MACHINE TOOL FAIR – November 9-20.
Apply, Tokyo International Trade Fair Commission, c/o Tokyo-To Denki Kenkyujo Building No. 5, 2-chome, Yurakucho, Chiyoda-ku, Tokyo.

Fancy goods, gifts, toys, hobbies

CHICAGO: HOBBY INDUSTRY TRADE SHOW – February 2-6.
* Apply, Mr. W. L. MacMillan, Hobby Industries Association, 200 Fifth Avenue, New York 10, N.Y.

TORONTO: THE SPRING GIFT SHOW – February 24-27.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

MONTREAL: THE SPRING GIFT SHOW – March 3-6.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto, Ontario.

NEW YORK: INTERNATIONAL TOY FAIR – March 8-13.
* Apply, International Trade Shows, 545 Fifth Avenue, New York 17, N.Y.

NEW YORK: NATIONAL JEWELLERY TRADE SHOW – August 16-20.
* At the New York Hilton Hotel. Apply, Jewellers of America Inc., 711 Fourteenth Street, N.W. Washington 5, D.C.

(Continued on page 24)

INTERNATIONAL

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Further information from:
IMBEX '64, Commonwealth House, 1-19 New Oxford Street, London, W.C.1, England (CHAncery 9011).

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„ (Airport)	Building 55	'AIRSTONWIN'
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„ (Airport)	Building 66, Renfrew	„
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„ (Airport)	Aerogare Fret Orly	'WINGAIR'
HAVRE	7 Rue des Drapiers	'JOHNGATE'
TORONTO	217 Bay Street	'STONGATE'
„ (Airport)	Genair Building	'WINGAIR'
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MONTREAL: THE FALL GIFT SHOW – August 24-27.
* Apply, National Gift Shows, Seccombe House, 443, Mount Pleasant Road, Toronto 7, Ontario.
TORONTO: THE FALL GIFT SHOW – September 28-October 1.
* Apply, National Gift Shows, Seccombe House, 443 Mount Pleasant Road, Toronto 7, Ontario.

Homes, household goods and hardware

ATLANTIC CITY: CHINA AND GLASS SHOW – January 5-10.
* Apply, Little Brothers Shows Inc., 220 Fifth Avenue, New York 1, New York.
CHICAGO: NATIONAL HOUSEWARES EXHIBITION – January 13-17.
* Apply, The National Housewares Manufacturers' Association, 1130 Merchandise Mart, Chicago 54, Illinois.
TORONTO: CANADIAN HARDWARE SHOW – February 10-13.
* At the Coliseum Exhibition Park. Apply, Canadian Retail Hardware Association, 290 Merton Street, Toronto 7, Ontario.

Hotel, restaurant, catering and foodstuffs

TORONTO: CANADIAN RESTAURANT ASSOCIATION CONVENTION AND EXHIBITION – March 9-12.
* At Automotive Building Exhibition Park. Apply, Mr. D. G. Adamson, Canadian Restaurant Association, 60 Avenue Road, Toronto 5, Ontario.
CHICAGO: SUPERMARKET CONVENTION AND EXHIBITION – April 26-29.
* Apply, Super Market Institute, 500 North Dearborn Street, Chicago 10, Illinois.

Medical

HOBART: 10TH BIENNIAL PHYSIOTHERAPY CONGRESS AND TRADE EXHIBITION – February 2-7.
† Apply, Mr. D. Neil, Junr., Tasmanian Branch, Australian Physiotherapy Association, 155 Macquarie Street, Hobart, Tasmania.
TORONTO: ANNUAL CONVENTION AND EXHIBITION OF THE ONTARIO HOSPITAL ASSOCIATION – October 26-28.
* Apply, Director of Public Relations, Ontario Hospital Association, 24 Ferrand Drive, Toronto (Don Mills) Ontario.

Motor transport

CHICAGO: NATIONAL AUTO ACCESSORIES EXHIBITION – January 27-30.
* Apply, Automotive Accessories Manufacturers of America, One Bala Avenue, Bala Cynwyd, Pennsylvania.
CHICAGO: MOTOR SHOW – February 8-16.
* At McCormick Place. Apply, Chicago Automobile Trade Association, 35 East Wacker Drive, Chicago 1, Illinois.
MONTREAL: BRITISH MOTOR SHOW – April 16-19.
* At the Queen Elizabeth Hotel. Apply, Mr. G. Henderson, Chairman, The Organizing Committee, British Automobile Distributors, c/o Cooke Toledo Motors, Montreal P.Q.

Music

CHICAGO: MUSIC SHOW – June 28-July 2.
* At the Conrad Hilton Hotel. Apply, National Association of Music Merchants Inc., 222 West Adams Street, Chicago 6, Illinois.

Office equipment and business efficiency

LOS ANGELES: SOUTH CALIFORNIA BUSINESS SHOW – February 25-28.
* Apply, South California Business Show, 740 South Broadway, Los Angeles 14, California.

Packaging

NEW YORK: NATIONAL PACKAGING EXPOSITION – April 20-23.
At the Coliseum. Apply, Clapp and Poliak Inc., 341 Madison Avenue, New York 17, N.Y.

This new mobile demonstration unit, the 'Avomobile', has been commissioned by Avo Ltd., a member company of the M.I. Group, to demonstrate their range of electrical, electronic and nucleonic measuring instruments and coil winding machinery throughout Europe and probably in the Middle East. It succeeds an earlier unit which spent eight years travelling many thousands of miles. Announcing the new vehicle in London recently, Lord Colyton, a director of the M.I. Group, said that only a few years ago Avo's exports were a mere £75,000. 'Today they are approaching £500,000 – an increase of well over six times', he said.

LOS ANGELES: WESTERN PACKAGING EXHIBITION – July 21-23.
† Apply, Clapp & Poliak Inc., 341 Madison Avenue, New York 17, N.Y.
TORONTO: NATIONAL PACKAGING EXPOSITION – November 3-5.
† Apply, Packaging Association of Canada, 25 Merton Street, Toronto 7, Ontario.

Plastics

TORONTO: PLASTICS SHOW OF CANADA – May 5-7.
† Apply, Maclean Hunter Publishing Co. Ltd., 30 Old Burlington Street, London, W.1. (Tel. Regent 7941).

Stationery and Printing

NEW YORK: STATIONERY SHOW – May 17-22.
* Apply, George Little Management Inc., 220 Fifth Avenue, New York 1, N.Y.
ST. LOUIS: PRINTING INDUSTRY OF AMERICA CONVENTION AND EXHIBITION – September 20-26.
* At Hotel Chase Park Plaza. Apply, Printing Industry Educational Exhibits Corporation, Printing Industry of America Headquarters Building, 20 Chevy Chase Circle N.W. Washington 15, D.C.
CHICAGO: STATIONERY AND OFFICE EQUIPMENT EXHIBITION – September 26-29.
* Apply, National Stationery and Office Equipment Association, 740 Investment Building, Washington 5, D.C.

Sports

SAN FRANCISCO: NATIONAL SPORTS AND BOAT SHOW – January 31-February 9.
* Apply, National Boat Show, 325 Pacific Avenue, San Francisco 11, California.
CHICAGO: NATIONAL SPORTING GOODS SHOW – February 2-6.
* At McCormick Place and Palmer House. Apply, National Sporting Goods Association, 23 East Jackson Boulevard, Chicago 4, Illinois.
TORONTO: CANADIAN NATIONAL SPORTSMEN'S SHOW – March 13-21.
* At the Coliseum Exhibition Park. Apply, Toronto Anglers' and Hunters' Association, 85 King Street East, Toronto, Ontario.

1965 : General

ACCRA: GHANA INTERNATIONAL TRADE FAIR – February 3-21.
Apply, Ghana International Trade Fair, Ministry of Trade, P.O. Box M 47, Accra, Ghana.

1965 : Specialized

Engineering, machinery, machine tools

CHICAGO: INTERNATIONAL HEATING AND AIR CONDITIONING EXHIBITION – January 25-28.
† Apply, International Exposition Co. Inc., 480 Lexton Avenue, New York 17, N.Y.
TORONTO: NATIONAL PRODUCTION SHOW OF CANADA – May 3-7.
† Apply, Show Manager, Production Show '65, Industrial and Trade Shows of Canada, 481 University Avenue, Toronto 2, Ontario.

TRADE FAIRS GUIDE

A new edition – the fifth – of the booklet 'Trade Fairs Help Exports – Hints for the Small Exhibitor' has been produced by the Board of Trade for the guidance of small firms contemplating exhibiting overseas for the first time. The booklet explains the purposes of exhibiting and gives guidance on the choice of fairs, the organization of exhibits and on official assistance available to the British exhibitor. It also lists major specialized fairs overseas. Copies can be obtained free of charge from any Board of Trade Regional Office or from Export Publicity and Fairs Branch, Board of Trade, Horse Guards Avenue, London, S.W.1, Tel. Trafalgar 8855, Ext. 2631 (Ref. G.D. 1232/63).

Overseas Trade and Exports

TRADE AND FINANCIAL ARRANGEMENT

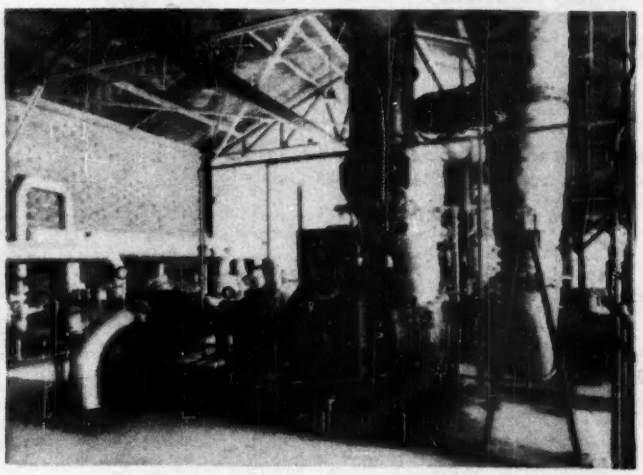
West Germany and Brazil

AN ECONOMIC AGREEMENT between the Federal Republic of Germany and Brazil was signed in Bonn on November 9. It provides for a loan to Brazil of DM 200,000,000 repayable over 15 to 18 years and bearing interest at 5 per cent. The loan is for development purposes and may be used in any country of the 'Free World'. Preference will only be given to German suppliers when the latter are able to compete on equal terms with foreign firms.

Of the total loan up to 40 per cent may be expended on loans to small and medium industries in underdeveloped areas or upon purchases of industrial equipment of local manufacture.

Canadian buyers' visit to U.K.

BUYERS FROM Canadian departmental stores will be visiting Britain during January, February and March to place orders through their resident buying houses. Interested manufacturers are recommended to get into touch, without delay, with these buying houses with a view to taking advantage of the presence in Britain of buyers from Canada. The addresses of the buying houses may be obtained from the Export Services Branch of the Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4.



Ruston and Hornsby Mark 'TE' gas turbine installed at Aminoil's crude oil handling plant at Mina Abdulla in the Neutral Zone of Kuwait. It is claimed that since commissioning, this and two other turbines by the company have shown a very high availability. Inspection times have been increased from 5,000 to 10,000 hours.

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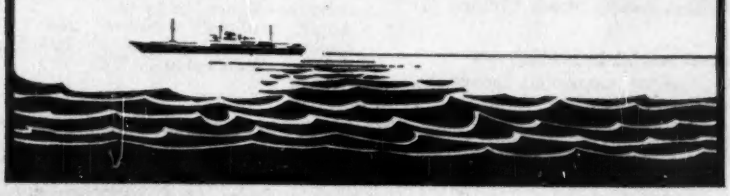

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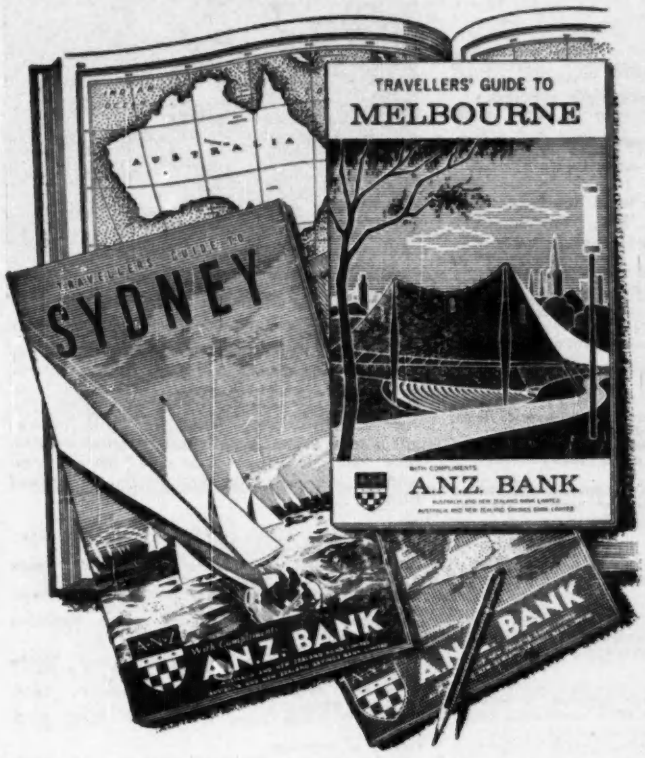

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Information for exporters

Brief details are given below of overseas inquiries for British products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., issued recently by the Export Services Branch, Board of Trade, to subscribers to the 'Export Service Bulletin'.

The Bulletin, published daily, is available to manufacturers and exporters at a subscription of £10 10s. a year. A subscription form can be obtained from the Export Services Branch, Board of Trade, Room H.28, Hillgate House, 35 Old Bailey, London, E.C.4, (CITy 5757, Ext. 433) (Telex 25977). Copies of particular issues containing further details of the items referred to below can be obtained from the same address by forwarding cash remittance of 2s. per copy with order.

Calls for tender

Inquiries connected with the calls for tender mentioned below should be addressed to the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, (Telephone: CITy 5757, Extension 404 and 406). Please quote reference numbers in all inquiries. The date given is the closing date, and refers to the current year unless otherwise indicated.

Tender documents are available on loan in those cases marked with an asterisk.*

ARGENTINA

Electronic Digital Computer and Accessories for La Universidad Nacional De La Plata. February 4, 1964. E.S.B. 39773/63.*

Screw Propellers for E.F.F.D.E.A. Seccion Licitaciones y Compras. January 27, 1964. E.S.B. 39572/63.

AUSTRALIA

Diesel Electric Locomotives for Railways Commissioner's Office. January 23, 1964. E.S.B. 39759/63.*

Drainage Sump Pumps for the Cairns Harbour Board. January 15, 1964. E.S.B. 40315/63.

Dust Collecting Equipment for Townsville Regional Electricity Board. Closing date postponed to February 5, 1964. E.S.B. 39356/63.*

Electrical Equipment for State Electricity Commission of Victoria. Closing date postponed to February 10, 1964. E.S.B. 30680/63.

Switchboard Parts and Accessories for Postmaster-General's Department. (Further Information). E.S.B. 38134/63.*

BURMA

Pipe and Pipe Fittings for the Burma Oil Co. (1954) Ltd. Closing date not known. E.S.B. 39576/63.*

Saw Mill Machinery and Equipment for State Timber Board. January 21, 1964. E.S.B. 39760/63.*

Defence Department:

Clothing and Footwear. January 15, 1964. E.S.B. 39372/63.*

Passenger Lifts. January 15, 1964. E.S.B. 39371/63.*

Burma Railways:

Storage Tanks. Closing date not known. E.S.B. 39568/63.*

Terminals. January 20, 1964. E.S.B. 39577/63.*

Civil Stores Committee:

Hand Sprayer. January 20, 1964. E.S.B. 39566/63.*

Electrical Equipment. January 20, 1964. E.S.B. 39569/63.*

Motor Pumps. January 20, 1964. E.S.B. 39763/63.*

Plastics Sheets and Rolls. January 20, 1964. E.S.B. 39762/63.*

Materials for Gas Manufacture. January 15, 1964. E.S.B. 40077/63.*

CEYLON

Flake Ice Machine for Milk Board. (Further Information). Tender documents now available. E.S.B. 39357/63.*

Weighbridges for Ministry of Agriculture. February 6, 1964. E.S.B. 39579/63.*

Ministry of Land, Irrigation and Power:

Portable Saw Mills. February 18, 1964. E.S.B. 40305/63.*

Generator Sets. January 21, 1964. E.S.B. 40097/63.

Ministry of Health and Housing:

Drugs. March 17, 1964. Tender documents now available. E.S.B. 40314/63.*

X-Ray Apparatus. March 10, 1964. E.S.B. 39590/63.

COLOMBIA

Construction Project for Planta Colombiana de Soda. January 28, 1964. E.S.B. 39747/63.

Wire and Cable for Empresas Publicas de Cartagena. (Further Information.) E.S.B. 39386/63.

ECUADOR

Hospital Equipment for National Welfare Institute. April 13, 1964. E.S.B. 23871/61.*

EGYPT

Automatic Train Control for Egyptian Railways. Closing date postponed to February 10, 1964. E.S.B. 22310/63.

FORMOSA

Laboratory Equipment for Central Trust of China. (Further Information.) E.S.B. 9760/63.*

FRANCE

Wind Measuring Tower for European Preparatory Commission for Space Research, Paris. January 31, 1964. E.S.B. 39799/63.*

GREECE

Hellenic State Railways:

Railway Sleepers. Tender documents now without drawings available. E.S.B. 40006/63.*

Railway Wagon Weighbridge. January 28, 1964. E.S.B. 40007/63.*

Institute of Social Insurance:

Microbiological Equipment. January 14, 1964. E.S.B. 40044/63.*

Tabulating Cards. January 24, 1964. E.S.B. 40005/63.*

Microscopes; Incubating Furnaces. January 14, 1964. E.S.B. 40004/63.*

INDIA

Earth Dam Construction for P.W.D. Irrigation Branch, Madhya Pradesh January 15, 1964. E.S.B. 39778/63.

Electric Traction Overhead Equipment for Central Railway. March 23, 1964. E.S.B. 39777/63.

Mine Fans for National Coal Development Corporation Ltd. February 18, 1964. E.S.B. 40076/63.*

Rear Dumpers for Jammu and Kashmir Flood Control Dept. February 15, 1964. E.S.B. 40073/63.

Steel Gate Valves for B.P.T. Stores Department. January 23, 1964. E.S.B. 39737/63.

Construction of Pick-up-Weir for Bagh Construction Division. January 28, 1964. E.S.B. 39796/63.

Switchgear for Mysore State Electricity Board. January 29, 1964. E.S.B. 40038/63.*

Atomic Energy Establishment:

Autoclave. January 22, 1964. E.S.B. 39794/63.

A consignment of 30 oil burner units which have been sold to Mitsunbishi Shoji Kaisha of Tokio by Urquhart's (1962) Ltd., of Greenford, Middlesex, to be installed on a glass unit melter for the manufacture of fibre glass. The burner register units were developed for this application from special heat resisting stainless steel, and are identical to those already sold widely to glass manufacturers throughout Europe.

Wooden Tubs. January 15, 1964. E.S.B. 39795/63.

U.P. State Electricity Board:

Lightning Arresters. (Further Information.) Tender documents now available. E.S.B. 37434/63.*

Oil Testing Sets. (Further Information.) Tender documents now available. E.S.B. 37433/63.*

Electrical Measuring Instruments. Tender documents now available. E.S.B. 37407/63.*

Indian Rare Earths Ltd.:

Mechanical Thickeners. January 20, 1964. Tender documents now available. E.S.B. 39013/63.*

Pyrolusite Preparation Plant. January 20, 1964. E.S.B. 39014/63.*

Water Treatment Plant. January 28, 1964. E.S.B. 39738/63.

Ministry of Railways:

Electric Traction Equipment. February 18, 1964. E.S.B. 39789/63.

Steel Bars. January 24, 1964. E.S.B. 40035/63.*

Steel Plates. February 12, 1964. E.S.B. 40071/63.

Steel Plates. February 19, 1964. E.S.B. 40072/63.

Steel Plates. February 6, 1964. E.S.B. 40070/63.

IRAN

V.H.F. Equipment for Ports and Navigation Organisation, Tehran. February 29, 1964. E.S.B. 40088/63.

IRAQ

Aviation Fuel Installation for Baghdad International Airport. January 20, 1964. E.S.B. 40018/63.

Marine Diesel Engines for Iraqi Ports Administration, Basrah. February 13, 1964. E.S.B. 40021/63.

Sub-Station Construction for Ministry of Defence. January 22, 1964. E.S.B. 40019/63.

JORDAN

Conveyor Belts for Jordan Cement Factories Co. Ltd., Amman. January 25, 1964. E.S.B. 40303/63.*

KUWAIT

Steel Wires for Ministry of Customs and Ports. January 15, 1964. E.S.B. 40090/63.

Ministry of Electricity and Water:

Mechanical Equipment. January 29, 1964. E.S.B. 40040/63.*

Mobile Testing Unit. January 22, 1964. E.S.B. 40039/63.*

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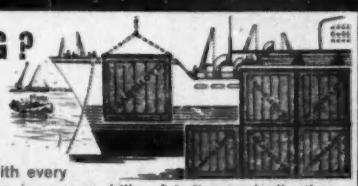

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MALAYSIA

Cast Iron Unions for Public Utilities Board, Singapore. January 28, 1964. E.S.B. 40089/63.*

Switchgear; Transformers; Transmission Lines for Central Electricity Board. April 27, 1964. E.S.B. 40085/63.

NEW ZEALAND

Ministry of Works:

Hydro-Electric Power Plant. Closing date for transformers postponed to February 13, 1964 and for generators to January 10, 1964. E.S.B. 8950/63.*

Switchgear Unit. January 28, 1964. E.S.B. 40331/63.*

PAKISTAN

Vacuum Brake Rubber Fittings for Pakistan Western Railway. January 15, 1964. E.S.B. 40084/63.*

Department of Investment, Promotion and Supplies:

Tractor Shovel. January 22, 1964. E.S.B. 39746/63.

Air Conditioners. January 21, 1964. E.S.B. 39745/63.

Refrigerators Freezer; Hot-Water Boilers. January 20, 1964. E.S.B. 39744/63.

Directorate of Supply:

Batteries. January 15, 1964. E.S.B. 40031/63.*

Laboratory (Botany and Zoology) Equipment. January 15, 1964. E.S.B. 40091/63.*

Scientific and Laboratory Apparatus. January 13, 1964. E.S.B. 40093/63.*

Scientific Instruments and Equipment. January 16, 1964. E.S.B. 40094/63.*

Diesel Road Rollers. January 13, 1964. E.S.B. 40096/63.*

SALVADOR

Door Fittings for El Departmento De Proveeduria. January 17, 1964. E.S.B. 40312/63.*

Salon de Concursos, San Salvador:

Hospital Equipment. February 5, 1964. E.S.B. 39751/63.*

Hospital Equipment. February 5, 1964. E.S.B. 39752/63.*

SOUTH AFRICA

Steel Wheels and Axles (For Railway Wagons) for South African Railways. January 17, 1964. E.S.B. 39735/63.*

SPAIN

Cranes for Ministry of Public Works. (Closing date to be announced later.) E.S.B. 40047/63.

Air Ministry:

Electronic Valves. Closing date not known. E.S.B. 39541/63.

Generating Sets. Closing date not known. E.S.B. 39742/63.

SUDAN

Sudan Railways:

Hand Power Crane. January 16, 1964. E.S.B. 39767/63.

Glassware. January 30, 1964. E.S.B. 39768/63.

SYRIA

Pumping Sets; Motors; Generating Sets for Ministry of Municipalities, January 25, 1964. Tender documents in French available. E.S.B. 40078/63.*

THAILAND

State Railway of Thailand:

Coil Springs. January 16, 1964. E.S.B. 40302/63.

Steel Rounds. January 14, 1964. E.S.B. 40301/63.

Rope. January 15, 1964. E.S.B. 40100/63.

TURKEY

Cable for P.T.T. Genel Mudurlugu. January 19, 1964. E.S.B. 40003/63.*

Electrical Installations for Ilier Bankasi Genel Mudurlugu. Closing date postponed to January 15, 1964. E.S.B. 34791/63.

URUGUAY

Administracion Nacional De Combustibles Alcohol y Portland:

Bearings. January 22, 1964. Tender documents in Spanish now available. E.S.B. 39783/63.*

Air Compressors. January 30, 1964. E.S.B. 39781/63.*

Geared Pulleys. January 21, 1964. E.S.B. 39782/63.*

Air Compressor and Accessories. January 20, 1964. Tender documents in Spanish available. E.S.B. 39786/63.*

Tractors. January 29, 1964. Tender documents in Spanish available. E.S.B. 39780/63.*

Measuring Instruments. January 23, 1964. E.S.B. 39784/63.*

Tooth Knifed Rotavator Blades. January 22, 1964. E.S.B. 39785/63.*

Agency and export opportunities, market reports, etc.

Further details of the items referred to below can be obtained from the Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4, (CITy 5757, Ext. 427). Please quote reference numbers in all inquiries.

Australia
Agency inquiry for oil-field drilling equipment. (E.S.B. 39954/63.)
Agency inquiry for chemicals/industrial raw materials. (E.S.B. 39976/63.)
Agency inquiry for insulating materials. (E.S.B. 38282/63.)
Manufacture under licence—engineering products. (E.S.B. 38916/63.)

Austria/Hungary
Trade Agreement. (C.R.E. 7605/G.)

Bahrain
Inquiry for children's shoes. (E.S.B. 40103/63.)

Belgium
Inquiry for iron and steel; reinforcing rods. (E.S.B. 39939/63.)
Market report on metal beer containers. (E.S.B. 38403/63.)

Belgium and Luxembourg
Market report on domestic electrical appliances. (E.S.B. 39172/63.)

Bolivia
Inquiry for mining equipment. (E.S.B. 39457/63.)

British Virgin Islands
Inquiry for china and crystal; perfume; leather goods; textiles; tobacco. (E.S.B. 39909/63.)

Canada
Agency inquiry for brick-making machinery; materials handling equipment. (E.S.B. 39991/63.)
Inquiry for industrial chain; ropes; wire ropes and hardware. (E.S.B. 39480/63.)
Market report on dairy plant equipment. (E.S.B. 39917/63.)
Inquiry for components for circuit breakers – further information. (E.S.B. 37268/63.)
Market report on dairy farm equipment. (E.S.B. 39913/63.)
Federal Government Contracts. (E.S.B. 13181/63.)

Cyprus
Inquiry for electrical instruments; irrigation equipment; laboratory and scientific apparatus; machine shop equipment. (E.S.B. 39443/63.)

Czechoslovakia/Sweden
Trade Agreement. (C.R.E. 5097/G.)

Denmark
Agency inquiry for hydraulic pipe cutters. (E.S.B. 35692/63.)
Inquiry for bunting. (E.S.B. 39820/63.)

Ethiopia
Inquiry for cigarette vending machines. (E.S.B. 39925/63.)
Collaboration – brick making factory. (E.S.B. 37705/63.)

Finland
Agency inquiry for salt. (E.S.B. 39997/63.)

France
Agency inquiry for tinned fish. (E.S.B. 39876/63.)
Agency inquiry for foodstuffs. (E.S.B. 39115/63.)
Inquiry for bathroom units; radiators. (E.S.B. 39133/63.)
Inquiry for carpets. (E.S.B. 39375/63.)
Inquiry for tools; catering equipment. (E.S.B. 39388/63).
Inquiry in respect of miscellaneous imports. (E.S.B. 39822/63.)
Inquiry for builders hardware; radiators; reinforcing bars. (E.S.B. 39446/63.)
Manufacture under licence – pharmaceuticals. (E.S.B. 39658/63.)
Report on Tours and its region. (No reference.)
Report on Orleans and the department of the Loiret. (No reference.)

Germany (Federal Republic of)
Agency inquiry for household articles; garden implements. (E.S.B. 39974/63.)
Agency inquiry for materials for the glass industry. (E.S.B. 39960/63.)
Inquiry for machine tools. (E.S.B. 35220/63.)
Import opportunity – speciality flour. (C.R.E. 158/62.)

Honduras (Republic of)
Market report on commercial vehicles. (E.S.B. 38557/63.)

Italy
Agency inquiry for marine navigation equipment. (E.S.B. 39900/63.)
Agency inquiry for oil stoves. (E.S.B. 39851/63.)
Agency inquiry for hosiery machinery; knitting machines; textile machinery. (E.S.B. 39941/63.)
Inquiry for agricultural machinery. (E.S.B. 39186/63.)

Jamaica
Inquiry for bathroom mixer fittings; plumbers unions. (E.S.B. 39472/63.)
Inquiry for adhesives. (E.S.B. 38934/61.)

Japan
Agency inquiry for worsted piece goods. (E.S.B. 36092/63.)

Kenya
Agency inquiry for fluorescent tubes. (E.S.B. 39859/63.)
Inquiry for copper pans. (E.S.B. 38925/63.)

Kuwait
Market report on footwear; leatherwear; hand-luggage. (E.S.B. 10487/63.)

Malaysia
Inquiry for electrical domestic equipment; furniture; housewares; sanitaryware; hardware. (E.S.B. 39189/63.)

Mauritius
Inquiry for foodstuffs; confectionery; building supplies; glassware. (E.S.B. 36348/63.)

Netherlands
Market report on craftsmen's and handymen's hand tools. (E.S.B. 39631/63.)

Pakistan
Inquiry for mineral wool. (E.S.B. 39819/63.)
Inquiry for laundry plant. (E.S.B. 39818/63.)

Portugal
Inquiry for plant for manufacturing filter elements. (E.S.B. 39444/63.)

Rhodesia
Agency inquiry for foodstuffs; squashes. (E.S.B. 39650/63.)
Agency inquiry for pressure reducing valves. (E.S.B. 39692/63.)
Agency inquiry for pumps. (E.S.B. 39646/63.)

South Africa
Agency inquiry for hobbies; toys. (E.S.B. 39965/63.)

Spain
Inquiry for steel strip slitting plant. (E.S.B. 39947/63.)

Sweden
Inquiry for hosiery. (E.S.B. 39957/63.)

ECGD LOCAL ADDRESSES

The address of the Export Credits Guarantee Department is 59 Gresham Street, London, E.C.2. (Monarch 6699). The department has 16 local offices in various parts of the United Kingdom. A list was given on page xxviii *of the* Board of Trade Journal *of September* 27, 1963.

Switzerland
Agency inquiry for chemicals. (E.S.B. 39670/63.)
Agency inquiry for department store goods. (E.S.B. 39442/63.)
Inquiry for novelties; plastics toys. (E.S.B. 40124/63.)
Manufacture under licence – drugs. (E.S.B. 39119/63.)
Manufacture under licence—foodstuffs; pharmaceuticals; chemical-technical products. (E.S.B. 39675/63.)
Market report on brushes. (E.S.B. 25256/63.)

Uganda
Agency inquiry for inert gas; gas welding equipment. (E.S.B. 39208/63.)

Uganda/Czechoslovakia
Trade Agreement. (C.R.E. 8804/G.)

U.S.A.
Agency inquiry for pharmaceuticals – further information. (E.S.B. 36661/63.)
Inquiry for cotton pads. (E.S.B. 30351/63.)
Inquiry for office equipment and machinery. (E.S.B. 39955/63.)
Inquiry for steel. (E.S.B. 39221/63.)
Inquiry for maternity wear. (E.S.B. 39460/63.)
Inquiry for steel. (E.S.B. 39864/63.)
Inquiry for chemicals. (E.S.B. 36376/63.)
Manufacture under licence – hoists and hooks. (E.S.B. 37527/63.)

Uruguay
Inquiry for mercury vapour lamps. (E.S.B. 39836/63.)

Tariff, Customs and Import Regulations in overseas countries

REGISTERED TRADE MARK (RTM) GOODS IN OVERSEAS TARIFF LISTS

The Lists of Tariff, Customs and import regulation changes in overseas countries published in this section of the Journal sometimes contain words which are registered trade marks in the United Kingdom. So far as is practicable, all lists of goods are checked before publication from this point of view.

Items which fall into this category will now be preceded by the letters 'r t m'. Readers of the Journal should note that this prefix signifies that the words are registered as trade marks in the United Kingdom, but that is the present context they are assumed to refer generally to products of the description stated in brackets.

While every attempt will be made to ensure that the scrutiny is complete, the lists may contain other words which are registered as trade marks in the United Kingdom or in other countries but which it has not been possible to identify.

IRISH REPUBLIC

Tariff reviews

THE INDUSTRIAL DEVELOPMENT Authority of the Irish Republic have completed their investigation of the Customs duties on floor tiles, textile floor coverings and flax yarns. (See *Board of Trade Journal* of March 10, 1961, page 606, and of March 9, 1962, page 521, respectively).

They have made the following recommendations which have been accepted by the Government of the Republic with effect from December 24, 1963.

(1) That the Customs duty of 50 per cent *ad valorem* imposed at the former Tariff Reference 48/1, 1(d) on floor tiles, should be replaced by Customs duties as follows:

Floor tiles, whether vitrified or not vitrified, which in the opinion of the Revenue Commissioners, are made wholly or mainly of clay and are unglazed:	
(a) of which at least one side exceeds 2in. in length and which are of a value exceeding 32s. 6d. per cwt.	25 per cent *ad valorem*
(b) Other	50 per cent *ad valorem*

(2) That the Customs duty of 40 per cent *ad valorem* imposed at the former Tariff Reference 90/2 on floor coverings, textile, Group I (floor coverings which, in the opinion of the Revenue Commissioners, are wholly or mainly of textile material and are of a value of not less than four shillings per square yard, *excluding* floor coverings made wholly or mainly of coir, straw, rush, grass, or any similar substance, or of a combination of two or more of such substances) of United Kingdom origin, should be replaced by Customs duties as follows:

(a) Knotted carpets, carpeting and rugs	40 per cent *ad valorem*
(b) Rugs not exceeding 28 sq. ft. in area in which pile fabric and backing are separately woven	40 per cent *ad valorem*
(c) Other floor coverings liable to duty at the former Tariff Ref. 90/2	37 per cent *ad valorem*

(3) That the Customs duties of 40 per cent *ad valorem* imposed at the former Tariff References 249/3(i) on thread and ply yarn wholly or mainly of flax and at 274/1 (part of) on single yarn of flax which at importation is made up into ball form, and are of United Kingdom manufacture, should be replaced by Customs duties of 33⅓ per cent *ad valorem*.

These new rates of duty are subject to the reduction of 10 per cent which was applied generally to protective duties on January 1, 1963.

THE NETHERLANDS

Import duty tariff quotas

A NETHERLANDS Ministerial Order No. D3/10672 of December 13, 1963 (*Nederlandse Staatscourant* No. 243 of December 13) contains two amendments (reproduced below) to the list of goods to be submitted free or at a reduced rate of import duty up to an annual quota specified against each item when imported from *non-EEC* countries. Goods imported under the terms of this Order may NOT be re-exported from The Netherlands before they have undergone some form of further manufacture or treatment. (Cleaning, sifting, washing, dyeing, bottling, packing in bags, affixing labels, etc., will not be regarded as having been further manufactured or treated) the order came into force on December 15, 1963.

Amendments

Tariff No.	Description of Goods	Annual Quota		Duty-free or Reduced Duty (Per cent)	
		OLD (Prior to Dec. 15 1963)	NEW (From Dec. 15 1963)	OLD (Prior to Dec. 15 1963)	NEW (From Dec. 15 1963)
45.01	Natural cork, unworked, crushed, granulated or ground; waste cork–	10,000	13,000	Free	Free
73.05 A	Iron and steel powders	750	1,000	1·2	1·2

A previous notice on The Netherlands Import Duty Tariff Quotas relating to the above-mentioned items was published in the *Board of Trade Journal* of August 2, 1963, pages 271-272.

EUROPEAN ECONOMIC COMMUNITY

Correction to tariffs

A NOTICE in the *Board of Trade Journal* of December 20, page 1386, related to the Decision taken by the Council of the European Economic Community regarding the total or partial suspension of the Common Tariff rates applicable to certain products during 1964. The item under tariff sub-heading ex. 39.03 E.1.b should read 'Ethylhydroxethylcellulose insoluble in water'.

ICELAND

Christmas exports delayed by strike

OWING to a strike of general labourers and other classes of employees in Iceland from December 10 to 20 no ships have been unloaded in Reykjavik during that period and some importers in Iceland will not have been able to take delivery of consignments from Britain which were intended for the Christmas market.

CEYLON

Increased freight rates

INCREASED FREIGHT surcharges were imposed by the Colombo Outward Shipping Conference, from December 13, on goods imported into Ceylon from British and other European ports. The London Chamber of Commerce is negotiating with the Secretaries of the shipping conference following complaints from their members about the timing of the increase.

We have been advised that the Ceylon Exchange Controller will sanction the extra foreign exchange required for imports from the areas covered by the surcharge provided that this is approved by the Import Controller and the existing import licence is endorsed by him for the extra sum involved.

As already announced in the *Board of Trade Journal* of December 20 (page 1389), no extension beyond shipment date of December 31 (January 15 in certain cases) will be allowed in the case of current licences. Any shipments after that date will be counted against 1964 quota allocations, which are expected to be announced this month.

Ceylonization of import trade

THE BOARD OF TRADE have received a copy of Import Control Notice No. 54/63, issued by the Ceylon Controller of Imports and Exports on December 14, which gives further details of the Ceylonization policy. The Notice is published in full as follows:

'A new scheme for the registration of Ceylonese traders will be announced in due course. Meanwhile the validity period of the general import licences issued to Ceylonese traders registered with this Control for 1963 has been extended to March 1, 1964.

'Licence Schedule No. 1 – Goods specified in this schedule could be imported, for trade purposes, by Ceylonese traders only if such goods are manufactured or produced in the "Ceylonized areas".

'Licence Schedule No. 2 – Goods specified in this schedule could be imported, against quota allocations, by Ceylonese traders only if such goods are produced or manufactured in the "Ceylonized areas".

'Only Ceylonese traders registered with this Control may import, on individual import licences (except Open General Licence items (1)), the following goods from any source:

(1) Onions (054)
(2) Tukmaria seed (075-02)
(3) Seeds (including gingelly seeds and groundnuts) for expressing oil therefrom (221)
(4) Rice products (048)
(5) Footwear (851)
(6) Textiles: (a) Fabrics (other than of jute) of standard types (652-653)
(b) Sarees (841-05)
(c) Camboys (841-05)
(d) Sarongs (841-05)
(e) Veshties and shawls (angavastram) (841-05)
(7) Parts (other than cases) for watches (854).'

Actual user and direct user licensing schemes 1964

IMPORT CONTROL Notices Nos. 52/63 and 56/63 issued by the Ceylon Controller of Imports and Exports on December 14 and 16 respectively, contain details of the Actual User and the Direct User Licensing Schemes for 1964. These deal with the import requirements of industry and commerce.

Anyone interested in these three Notices may see them at Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Room 4107). (Tel. Trafalgar 8855, Ext. 2798).

MALAYSIA (THE STATES OF MALAYA)

Pioneer Industries Ordinance 1958

THE BOARD OF TRADE have been informed by cable that the Government of the States of Malaya have announced that, subject to representations made in writing to the Minister of Commerce and Industries before January 18, 1964, it is proposed to declare the following industries to be Pioneer Industries and Pioneer Products under the Pioneer Industries (Relief from Income Tax) Ordinance 1958:

Industries	Products
(A) Food Preparations	Maltose
(B) Light Metal Manufacture	(i) Taps
	(ii) Plumbing fixtures of brass
(C) Motion Pictures	Television Films and Filmlets

This notice means that an interested party has suggested to the Minister of Commerce and Industry that the products mentioned above should be made in the States of Malaya. Firms to which Pioneer Certificates are granted will enjoy the benefit of exemption from Federal Company Tax for a period of from two to five years depending on the amount of capital invested in Malaya.

The Government of the States of Malaya have also announced that the following industry and product has been declared a Pioneer Industry and Pioneer Product under the above mentioned Ordinance:

Industry	Product
Paper and Pulp	Cellulose Wadding

The proposal to designate these products was announced in the *Board of Trade Journal* of November 8, 1963, page 1060.

All inquiries regarding this notice should be made to the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2317), quoting reference CRE 1236/4/G.

Tariff changes

IN THE *Board of Trade Journal* dated December 27, 1963, preliminary notification of the tariff changes in Malaysia (The States of Malaya) contained in the Budget Speech on December 16, was given. The following further details have now been received by cable:

	New Full Duty	New Preferential Duty
	M.$	M.$
Gin, other . . . . . per gall.	63·50	63·50
All forms of crude natural rubber obtained from Hevea brasiliensis	Nil	Nil
Spirits of turpentine and other terpenic solvents produced by the treatment of coniferous woods, crude dipentene, and sulphite turpentine . . . . . per gall.	2	2
Wood naphtha and acetone oil . . . . . per gall.	2	2

MALAYSIA (SINGAPORE)

Import licensing regulations

THE BOARD OF TRADE have received the following copy of Notice No. 174 to Singapore Importers, and No. 8 to Shipping and Airline Agents, from the Department of Imports and Exports Control and Registration, Singapore.

Imports of wheat flour

1. Importers are notified that **as from December 11, 1963,** all shipments of wheat flour arriving from any country (including the Malaysian territories) will have to be covered by specific import licences approved by this department.

2. A notification published in the issue of December 11, 1963, of the Singapore Government *Gazette Extraordinary* amends the Open General Import Licence No. 1 of 1961 by placing the said goods on a specific import licensing basis. Such specific import licences will be required

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for all imports by sea, air, road or rail, and will be restricted to quotas to be issued by this department.

3. Applications for import quotas must be accompanied by documentary evidence of imports for 1962. The duplicate (Customs) copy of relevant inward declarations for 1962 will serve as proof of imports for the said year. Proof of imports from the States of Malaya (former Federation of Malaya) will be by way of copies of F/M Customs Declarations.

4. As from today letters of credit for the above goods should not be established unless an appropriate import licence has been first obtained to authorize the import of the goods.

5. The conditions imposed on such import licence for consignments arriving from the States of Malaya is that the consignees shall produce the goods together with the relevant import licence, on arrival in Singapore to:

(i) The Senior Customs Officer, Land Division, Keppel Road, Singapore, if imported **by rail;** or

(ii) The Senior Customs Officer, Singapore Airport, if imported **by air;** or

(iii) The Customs Officer, Woodlands Customs Station, Singapore, if imported **by road.**

Consignments arriving **by sea** from the States of Malaya will be released to consignees by the shipping agents concerned only on production to the shipping agents of relevant import licences approved by this department.

The foregoing condition must be strictly adhered to by consignees of goods imported from the States of Malaya.

6. Importers who have already established irrevocable letters of credit in respect of wheat flour should produce to me within seven days of the date of this Notice documentary evidence of the establishment of such letters of credit.

REGIONAL HELP FOR EXPORTERS

The services of the Export Sections of the Board of Trade Regional Organizations are freely available to you. Each of these Export Sections is closely linked with the Board of Trade Headquarters and thus with the Overseas Offices of H.M. Government. The Controller and his staff will give you all possible help in your efforts to sell your goods overseas.

THIS BOOKLET entitled "New Business in Australia" has been specially compiled to assist companies considering the extension of their activities to Australia. Its contents include information on such questions as Company Law, Taxation, Import and Export Controls, Patents, Trade Marks, Finance etc. Copies of the booklet are available at any of our Offices. Please call, write or telephone. We are equipped to furnish any further information and details desired.

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BRUNEI

National Development Plan

A COPY OF the Brunei National Development Plan, 1962-1966 may be seen at Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1. (Tel. Trafalgar 8855, Ext. 2317).

AUSTRALIA

Tariff Board inquiry

THE AUSTRALIAN Minister for Trade has referred to the Tariff Board for inquiry and report the question whether assistance should be accorded the production of **safflower seed oil and soya bean oil** (Tariff Items 230 (A) (1) (d), (A) (4) (f) and (A) (5) (b) and 230 (B) (4)), **safflower seeds and soya beans** (Tariff Item 92(G)).

Details of the Tariff Items under which the above-mentioned goods are dutiable are given below:

Specific rates are shown in Australian currency:

£A125 = £100 Sterling

Tariff Item	Goods	British Preferential	Most-Favoured-Nation	General
92	OIL SEEDS and oleaginous fruit, whole or broken, of a kind used for the extraction of edible or industrial oils and fats, but not including olives, cocoa beans, coconuts (other than copra), roasted groundnuts or seeds and fruit used primarily for purposes other than the extraction of oil:			
	*(A) As prescribed by Departmental laws	Free	Free	Free
	*(B) Copra	Free	Free	Free
	*(C) Cotton seeds . per cental	4s.	4s.	4s.
	*(D) Linseed . per cental	1s. 6d.	2s. 6d.	2s. 6d.
	*(E) Groundnuts (peanuts) and groundnut kernels . per cental	£2 1s. 8d.	£3 6s. 8d.	£3 6s. 8d.
	*(F) No sub-item.			
	(G) Other	Free	Free	Free
230	(A) Fixed vegetable oils, fluid or solid, crude, refined or purified:			
	(1) As prescribed by Departmental By-laws:			
	(d) Soya bean, for denaturation per gallon	1s. 8d.	2s.	2s.
	(4) (f) Soya bean . per gallon	2s. 8d.	4s.	4s.
	(5) (b) Safflower seed . per gallon	1s. 10d.	2s.	2s.
230	(B) Animal and vegetable oils, boiled, oxidized, dehydrated, sulphurized, blown or polymerized by heat in vacuum or inert gas or otherwise modified, but not including sulphonated oils:			
	(4) Of safflower seed oil base; of soya bean oil base . per gallon	1s. 10d.	2s.	2s.

*Note: These sub-items are shown for information only; they do not form part of the reference.

This matter has been reported by telegraph by the British Senior Trade Commissioner at Canberra, who has been asked by the Australian authorities to notify them at the earliest possible date if any United Kingdom interests propose to tender evidence. In accordance with normal procedure, notification in this instance should be given to the Australian authorities not later than **January 15, 1964.** Before this date, therefore, United Kingdom Trade Associations or firms intending to submit evidence to the Tariff Board should so advise the Commercial Relations and Exports Department, Board of Trade, Horse Guards Avenue, London, S.W.1, quoting reference No. C.R.E. 15811/63.

Special Advisory Authority inquiry result

A NOTICE WAS published in the *Board of Trade Journal* on December 6 (page 1275) to the effect a reference had been made to the Australian Special Advisory Authority in respect of safflower seed oil and soya bean oil.

The inquiry has now been held and as a result of the Special Advisory Authority's recommendations temporary duties have been imposed as follows:

(1) 1d. per gallon for each 1d. or part thereof by which the f.o.b. price is less than 12s. 6d. per gallon on safflower oil (Tariff Items 230 (A) 5(b) and 230 (B) 4).

(2) 1d. per gallon for each 1d. or part thereof by which the f.o.b. price is less than 9s. 6d. per gallon on soya bean oil (Tariff Items 230 (A) 1(d), 230 (A) 4(c), and 230 (B) 4).

These new duties do not apply to goods in transit on, or before, November 28, 1963.

Note: Specific rates are quoted in Australian currency: £A125 = £100 Sterling.

CHILE

Amendments to import list

THE FOLLOWING AMENDMENTS should be made to Chile's List of Permitted Imports. The list was first published in the *Board of Trade Journal* of July 6, 1962, page 50, and amendments have appeared frequently in subsequent issues:

Section	Group	Item	Percentage Tax Surcharge	Category of Deposit
III	10	Special hair for making high quality artists' paint brushes	50	B
		Insert new items:		
	12	Eggs, silk worms'	—	—
IV	20	Rush	100	B
		Ratampil	100	B
IX	45/53	Under the heading 'Chemical products, not specified, except those which figure on the Prohibited List', insert new item:		
		Tripolyphosphate of sodium	5	A
	46	Antiasthmatic, preparations, retarded action, in bulk	—	—
X	54	Alter the item: Steel in rods or rolls of circular cross section and smooth surface, up to 5/16 in. diameter to read: Steel in rods up to 5/16 in. diameter with smooth and fluted surface and a breaking resistance of over 140 kg. per sq. metre and cables of such steel	5	B
XI	63	Eliminate from the list of Permitted Imports the item: Complete interior parts for mercury, sodium or other vapour lamps	—	—
XIII	68	Basic refractory bricks (magnesite, chromite)	Free	A

BRITISH GUIANA

Exemptions from import duties

THE BRITISH GUIANA CUSTOMS DUTIES (Amendment) (No. 4) Order, 1963, amends Part III of the First Schedule to the Customs Ordinance as follows:

(a) by the deletion of sub-paragraph (iv) of item 16;
(b) by the addition of the following new item:
69. Educational films, slides and sound recordings certified as such by the Minister for the time being charged with responsibility for education.

Inquiries about the above notice should be addressed to the Tariff Section, Export Services Branch, Board of Trade, Hillgate House, 35 Old Bailey, London, E.C.4 (Tel. City 5757, Ext. 471).

PERU

Amendments to Stamp and Luxury taxes

IT HAS BEEN reported by the British Embassy in Lima that a new law (No. 14729) was signed by the President of Peru on November 25. This law incorporates various new tax measures, which are summarized below:

Article 21 imposes a new stamp tax of 10 per cent *ad valorem* on all imports, in place of the stamp taxes now in force.

Article 22 provides for a luxury tax at two rates, i.e., 8 per cent and 4 per cent of the retail price of the goods. The following goods will attract the 8 per cent rate:

(a) Diamonds, rubies, pearls and all other precious stones, mounted or unmounted;
(b) Mink, ermine, chinchilla, fox and all other similar furs, however sold;
(c) Scent and cosmetics in general;
(d) Motor vehicles costing over Soles 150,000 (excluding trucks, buses, and similar vehicles used by professional drivers in the course of their business);
(e) Yachts, launches (with or without engines) for personal or sports use; fishing boats and fishing smacks not made in Peru;
(f) Imported petrol;
(g) Imported ice cream, sweets, biscuits, chewing gum and similar confectionery;
(h) Cameras, projectors, prismatic binoculars and all similar goods, unless used for scientific, medical or teaching purposes;
(i) The gross cost of illuminated and other advertising signs (including hire and service costs), circular mail propaganda, television advertising etc.;

The following goods will attract the 4 per cent rate:

(*Continued on next page*)

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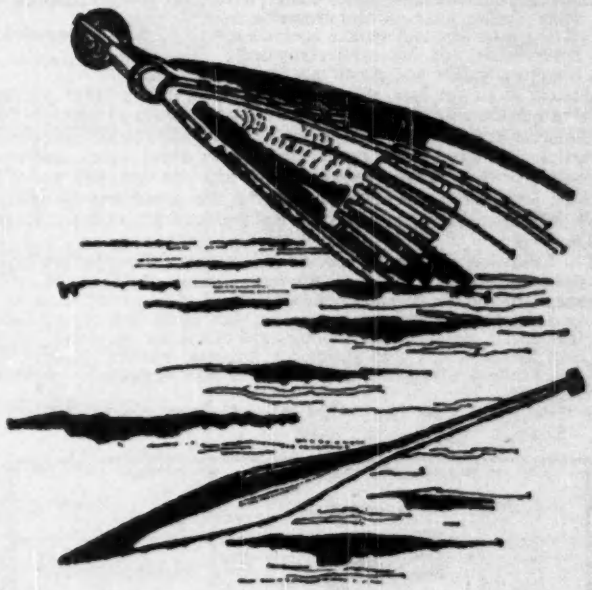
WAKATAHURI



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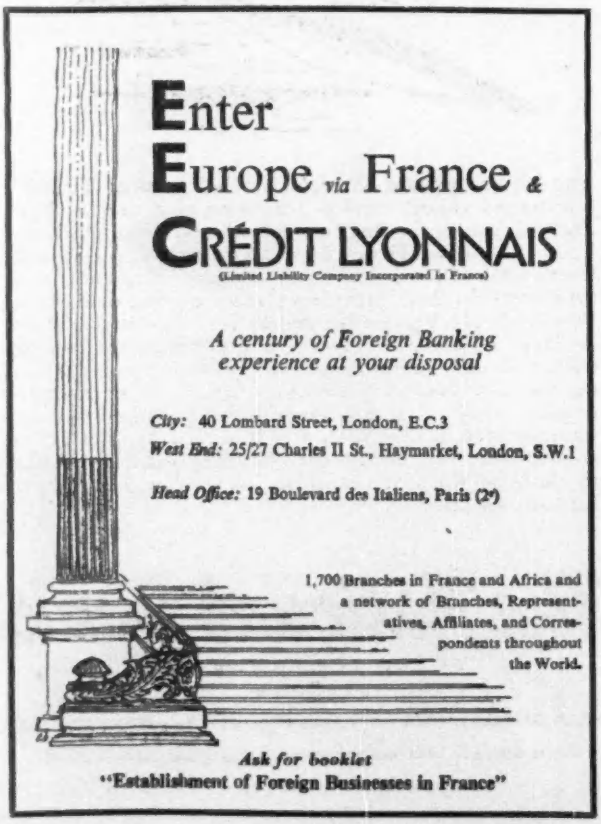
(a) Cane spirit, wines, spirits, beers and all other alcoholic beverages except pisco made from grape juice and wine of Peruvian origin;
(b) All decorative articles made of crystal glass, porcelain, glass, marble, jade, hard stones; lamps, and all similar goods except when used for scientific medical or teaching purposes;
(c) Articles made of gold, silver, platinum, and other precious metals, including watches;
(d) Cloth and manufactures of silk, velvet, wool, cotton etc., or synthetic materials, unless used for scientific, medical or teaching purposes, except for nationally-produced wools and cotton goods;
(e) Cigars, cigarettes, whiffs, pipe tobacco except those costing up to Soles 2 per packet of 20 cigarettes;
(f) Carpets, tapestry, mirrors, frames and similar goods, except manufactures exonerated by Law 11832;
(g) Gramophone records of all sizes and speeds, except those specified in Law 12980 and those used for language teaching;
(h) Gramophones, record players, and other similar machines for electrical operation; tape recorders, etc., except those of Peruvian manufacture;
(i) Bedclothes, tablecloths, toilet linen, pillows, cushions, mattresses and other similar goods not of Peruvian manufacture;
(j) Drying machines and similar equipment, except domestic stoves and refrigerators and industrial equipment;
(k) Imported leather and plastic goods;

Article 26 of the Law states that these new luxury taxes are payable in addition to other taxes to which the goods or services may be liable.

Article 27 states that exoneration from these taxes, including exoneration for state organizations, will be granted only by specific legislation, the exceptions being the provisions of existing laws for industrial promotion and the terms of Peru's international obligations

The following articles are specifically exempted from luxury taxes:
(a) Basic foodstuffs specified in Supreme Decree of March 24, 1961; medicines; works of art; books and other cultural items referred to in Law No. 13710; also pesticides, fertilizers, seeds, agricultural implements and machinery, motors and pumps for deep wells; radios and television sets and stoves for domestic use and bicycles and motor bicycles which do not compete with domestically-produced products.

Article 35 of Law No. 14729 exempts from import duties and other taxes cars and trucks for the public transport system and which are basic working equipment. To this end, the Government will lay down annual import quotas taking into account the demand and the payment terms. In no case may vehicles so imported be sold or otherwise disposed of before three years, without special permission, and special regulations will be issued governing this procedure.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UNITED STATES

Suggestions invited as to certain changes and revisions in the new Tariff Schedules

WITH REFERENCE to the new United States tariff which came into effect on August 31, 1963, the Committee on Ways and Means, House of Representatives, is inviting interested persons and groups to submit, in writing, to the Committee, suggestions for revisions and changes in the new schedules. *These must be limited to those provisions, where it appears that through* (1) *oversight or inadvertence or* (2) *lack of information,* errors have been made or clarifying language may be necessary.

The suggested changes and revisions are *not* to include matters which were presented to the Tariff Commission and were considered by the Commission (prior to the introduction of the new Tariff Schedules), unless the factors in the paragraph above are involved. The suggested changes are also *not* to include matters presented to the Committee on Ways and Means when the proposed schedules were being formulated in 1961.

The suggested changes and revisions should be submitted in writing not later than February 3, 1964, to Leo H. Irwin, Chief Counsel, Committee on Ways and Means, Room 1102, Longworth House Office Building, Washington, D.C., 20515. An original and five copies of each statement should be submitted, but to ensure distribution to *all* members of the Committee and its staff, 50 copies should be submitted.

The purpose of the written statements is to enable the Committee on Ways and Means to determine whether or not certain changes and revisions should be made where there have been errors, inadvertences, or a lack of sufficient information at the time the schedules were adopted by the Congress. The Committee will determine later whether or not the written statements will be published.

Statements *must follow a set form,* a copy of which may be obtained from Commercial Relations and Exports Department (United States Branch), Board of Trade, Horse Guards Avenue, London, S.W.1 (Tel. Trafalgar 8855, Ext. 2856). Persons submitting statements to the Committee should send a copy to the Board of Trade at the above address.

CANADA

'Made in Canada' ruling

THE FOLLOWING RULING has been made for Canadian Customs purposes:

Of 'a class or kind made in Canada':

Hermetically and semi-hermetically sealed refrigeration condensing units up to and including 30 h.p. (30 tons) consisting of one or more compressors and condensers with other related components all mounted on a common base designed for use with either freon or methyl chloride.

(*Ruling effective January* 20, 1964).

Note:

The customary thirty-day notice will not apply to hermetically and semi-hermetically sealed refrigeration condensing units up to and including 15 h.p. designed for use with either freon or methyl chloride which have been ruled previously to be of a class or kind made in Canada.

The above information is contained in Canadian Department of National Revenue Memorandum Series D51-9-2, dated December 19 1963.

OPPORTUNITIES FOR EXPORTERS

Details of inquiries for United Kingdom products by overseas buyers, contracts open for tender, and agents wishing to represent United Kingdom firms, are published each week in the **Board of Trade Journal** ***under the heading 'Information for United Kingdom Exporters'. Fuller information is also provided in the*** **Export Service Bulletin,** ***which is published by the Export Services Branch of the Board of Trade.***

BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.

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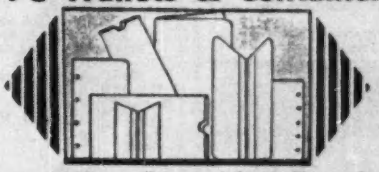

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CUSTOMS NOTICES OF INTEREST TO EXPORTERS

THE following Public Notices issued by H.M. Customs and Excise relate to various aspects of export procedure. Copies of these Notices may be obtained from the local Officer of Customs and Excise, whose address appears in the telephone directory, and to whom all inquiries should be addressed, or from the Secretary, H.M. Customs and Excise, King's Beam House, Mark Lane, London, E.C.3.

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Notice No.	
49	Temporary importations: International Co-operation.
77E	Purchase Tax – Exports.
106	Temporary exportation of samples by British commercial travellers.
113	Scale of charges for the special attendance of an Officer of Customs and Excise given at the request of a merchant or trader.
118	Samples required for the purpose of promoting exports from the United Kingdom: admission without payment of Customs Duty and/or Purchase Tax.
206	Relief from Customs Duty and Purchase Tax for goods temporarily imported for process or repair and subsequent re-exportation.
207	Reimported goods: relief from Customs Duty and Purchase Tax.
210	Temporary importation of films and similar goods for copying, printing, etc., to fulfil export orders.
215	Relief from Customs Duty and Purchase Tax on importations of goods intended for export which are not otherwise eligible for relief.
427	Declaration of value on Customs export documents.
S.N.6	Notice to Passengers (Exchange Control and Export Licensing).
	*Notice to Exporters – Exchange Control (issued by H.M. Treasury).
	*Also obtainable from any bank.

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7	Drawback on mixed or blended beers when exported or deposited in bonded warehouse.
131	Sugar Act, 1956. Composite goods containing sugar or molasses. Procedure following a change in rate of surcharge, etc., under the Act.
171	Drawback on hydrocarbon oil used in the United Kingdom in the manufacture of goods not containing hydrocarbon oil.
172	Drawback on hydrocarbon oils.
218	Drawback on certain imported goods exported without change of state.
219	Drawback on certain exported goods manufactured from imported materials on which duty has been paid.
220	Drawback on silk and man-made fibres.
224	The examination of bottled beer, exported on drawback, at the premises of a licensed brewer for sale, or beer dealer as an alternative to examination on the quay.
278	Drawback on tea, sugar, invert sugar, liquid glucose, cocoa, cocoa butter, coffee and composite goods, chargeable with duty under The Import Duties Act, 1958.
291	Claims for drawback on goods exported where there has been a variation in the duty rate.
372	Authorization of signatories to drawback claims.
S.B.1 (Revised), S.B.2, S.B.3, S.B.4	Sugar Act, 1956. Distribution Repayments (issued by the Sugar Board).

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A = annually; M = monthly; Q = quarterly; 6-M = every six months.

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By industry – provisional (Q)	13 Dec. 1963
– final (Q)	11 Oct. 1963
Expected capital expenditure (6-M)	16 Aug. 1963
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Catering trades turnover (M)	13 Dec. 1963
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Income and finance (Q)	1 Nov. 1963
New companies registered (M)	29 Nov. 1963
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Production, exports and orders (M)	20 Dec. 1963
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Commonwealth trade (A)	28 June 1963
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Board of Trade Departments, etc.

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Board of Trade Departments	3 Aug. 1962
Board of Trade Regional Organization	6 Dec. 1963
ECGD Local Offices	27 Sept. 1963
British and Commonwealth Chambers of Commerce and other British Business Organizations Overseas	6 Dec. 1963
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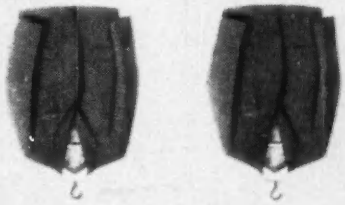

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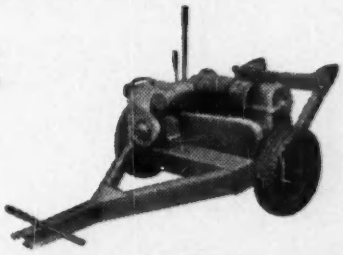

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